

**Ventura County Regional Energy Alliance  
Board of Directors  
AMENDED AGENDA**

**Thursday, March 21, 2019  
10:15 a.m.**

**City of Ventura- City Hall  
Community Room  
501 Poli Street  
Ventura CA 93001**

*In compliance with the Americans with Disabilities Act and Government Code Section 54954.2, if special assistance is needed to participate in the VCREA Board of Directors meeting, please contact VCREA at (805) 654-3874. Notification of at least 48 hours prior to meeting time will assist staff in assuring that reasonable arrangements can be made to provide accessibility at the meeting. In compliance with Government Code Section 54957.5, agenda materials distributed within 72 hours prior to the meeting which are public records relating to an open session agenda item will be available for inspection by members of the public prior to the meeting at 800 South Victoria Avenue, County Executive Office, 4th Floor, Ventura, CA, 93009, and online at [www.vcenergy.org](http://www.vcenergy.org).*

**1. CALL TO ORDER**

Carmen Ramirez

**2. ROLL CALL**

Kelly Cattanach

**3. PLEDGE OF ALLEGIANCE**

**4. OATH OF OFFICE FOR NEW VCREA BOARD MEMBERS**

**5. ELECTION OF CHAIR AND VICE CHAIR**

**6. MINUTES FROM THE SEPTEMBER 20, 2018 VCREA BOARD MEETING**

Requested Action: Approve

**7. AGENDA REVIEW**

**8. PUBLIC COMMENTS**

*At this time members of the public can address the VCREA Board regarding any items with the subject matter jurisdiction of the Board that are not separately listed on this agenda. Members of the public will have an opportunity to speak on agenda items at the time the item is called for discussion. No action may be taken on items not listed on the agenda unless authorized by law. Whenever possible, lengthy testimony should be presented to the Committee in writing and only pertinent points presented orally.*

## **9. BOARD MEMBER COMMENTS**

*At this time members of the VCREA Board of Directors may comment on matters pertaining to VCREA*

## **10. SOUTHERN CALIFORNIA EDISON- WILDFIRE MITIGATION, SAFETY & GRID RESILIENCY**

Requested Action: Receive and File

## **11. 3C-REN PROGRAM UPDATE**

Requested Action: Receive and File

## **12. ANNUAL FINANCIAL AUDIT FY17/18**

Requested Action: Receive and File

## **13. LOCAL GOVERNMENT PARTNERSHIP 2019 CONTRACT AMENDMENT**

Requested Action: Approve

## **14. 2019 GENERAL AND ADMINISTRATIVE BUDGET**

Requested Action: Adopt

## **15. JAVIER SAUCEDO CONTRACT AMENDMENT**

Requested Action: Approve

## **16. 2018 YEAR IN REVIEW**

Requested Action: Receive and File

## **17. 2019 BOARD MEETING DATES**

Requested Action: Approve

## **18. PROGRAM UPDATE**

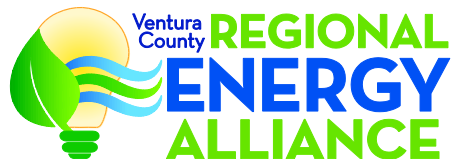
Requested Action: Receive and File

## **19. GENERAL UPDATES AND ANNOUNCEMENTS**

## **20. ITEMS FOR FUTURE AGENDAS**

## **21. NEXT MEETING- MAY 16, 2019**

## **22. ADJOURNMENT**



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 6**

**Subject:** Minutes from the September 20, 2018 Board Meeting

**Date:** Thursday, March 21, 2019

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**Requested Action:**

1. Approve

**Attachments:**

1. Summary Minutes from the September 20, 2018 Board Meeting
-



## **Ventura County Regional Energy Alliance**

### **Action Minutes**

## **Ventura County Regional Energy Alliance Board Meeting September 20, 2018**

**10:15 a.m.**

County of Ventura Government Center  
Hall of Justice  
Pacific Conference Room  
800 S. Victoria Ave  
Ventura, California 93009

### **1. Welcome/ Call to Order**

The meeting was called to order by Chair Ramirez at 10:21 a.m.

### **2. Roll Call**

Present:

John Procter	City of Santa Paula
Carmen Ramirez	City of Oxnard
Christy Weir	City of Ventura
Tim Holmgren	City of Fillmore
Jonathan Sharkey	Ventura Regional Sanitation District
Thomas Slosson	Calleguas Municipal Water District- Alternate
Will Berg	City of Port Hueneme
Linda Parks	County of Ventura
Mary Haffner	Ventura Unified School District

Not Present:

Mike Judge	City of Simi Valley
Arturo Hernandez	Ventura County Community College District
Rob McCoy	City of Thousand Oaks

### **3. Pledge of Allegiance**

Ms. Haffner led the Pledge of Allegiance.

### **4. Oath of Office for New VCREA Board Members**

None at this time.

### **5. Minutes from the July 19, 2018 VCREA Board Meeting**

Upon motion of Mr. Berg, seconded by Ms. Weir, the Board received and filed the Minutes of the July 19, 2018 meeting.

### **6. Agenda Review**

The agenda was approved as presented by consensus.

## **7. Public Comments**

No Public Comments

## **8. Board Member Comments**

Ms. Haffner announced that she will be stepping down from the Ventura Unified School District Board. Ms. Haffner thanked the Board for the opportunity to serve for the past 10 or so years. Ms. Haffner stated that she has learned so much during her time serving.

Chair Ramirez was selected as a delegate to attend the Global Climate Action Summit. She shared her thoughts on the event.

Ms. Parks shared briefly on the recent legislation that was passed leading up to the summit, specifically SB100.

Mr. Procter shared that he attended the recent League of California Cities Conference and that California is seen as a world leader and he applauds what is taking place at the state level.

Ms. Weir attended the League of California Cities Conference as well and spoke about Electric Vehicles and the numerous grants that are available, specifically Electrify America. Ms. Weir also shared about coastal planning and sea level rise and adaptation as well as the grant opportunities that are available for those programs.

## **9. SoCalREN Public Agency Program Presentation**

Chris Ford, project manager with the Energy Coalition, implementors of the SoCalREN Public Agency Program, was the presenter. Mr. Ford shared what the SoCalREN is, who is in the network, and what resources are available. Mr. Ford shared what achievements have been made in the Ventura County region and shared a few projects' highlights.

## **10. Climate Reality Leadership Training Presentation**

Leigh Walker, VCREA staff, shared about her recent attendance at the Climate Reality Leadership Training in Los Angeles. Ms. Walker shared what the Climate Reality Project is and the potential climate impacts for Ventura County such as extreme weather events as well as human health and economic impacts. Ms. Walker shared some thoughts in regard to local solutions such as VCREA efforts, GHG inventories, renewables, and green economy.

## **11. 2018 Conflict of Interest Code**

Upon motion of Ms. Weir, seconded by Mr. Sharkey, the Board adopted the 2018 Conflict of Interest Code.

## **12. Clean Power Alliance Update**

Ms. Parks shared that jurisdictions will soon be voting on the default rate for the residential sector. Details regarding the default rates were discussed as well as the opt out options and outreach and communication to the public.

A program similar to SCE's CARES program will also be offered by CPA to assist low income households with their utility bills.

The exit fee was discussed and the CPUC postponed the vote on this issue until next week.

VCREA will be working with CPA to ensure that staff will be communicating to the public properly.

Annabel Drayton, VCREA staff, gave an update on Community Solar Opportunity. CPA is partnering with GRID Alternatives to identify a potential host site for a solar array that would provide local renewable energy for a pilot community solar project. The pilot project would be funded by the California Department of Community Services and Development Grant and would help offset low to moderate income community members' electricity bills. VCREA has coordinated with the City of Oxnard, City of Ventura, and County of Ventura. Two sites were identified with the County and 10 sites with the City of Ventura through the Ventura Unified School District (VUSD). Two of the 10 VUSD sites were chosen for assessments. If either one of those two sites are identified as the most viable host site, GRID will champion that site for the grant application.

### **13. Program Update**

The Program Update was presented and Alejandra Tellez, VCREA staff, discussed a few of the items in more detail. SCE's proposed 2019 budget cuts were discussed. A brief update on 3C-REN was given, outlining the program's offerings and funding amount. A more detailed presentation will be given at the next Board meeting. VCREA Funding Matrix was presented to outline VCREA's current programs and the funding and non-funding sources.

Heather Allen, VCREA staff, gave an update on the community outreach component of the Local Government Challenge Grant. Round 1 Community Engagement was completed in August 2018, and included 560 completed EAP surveys, more than 580 community members engagements during three tabling events, presentations to student organizations and Earth Science classes, as well as neighborhood community groups and low-income housing advocacy groups. Round 2 Community Engagement to gather input on the draft EAP strategies and programs will be conducted in winter 2018.

Andrew Wakelee, VCREA's CivicSpark Fellow, introduced himself and briefed the Board on what his duties will entail with regard to the Electric Vehicle Ready Community Blueprint Grant.

Upon motion of Ms. Weir, seconded by Mr. Sharkey, the Board received and filed the Program Update.

### **14. General Updates and Announcements**

Chair Ramirez noted that neither Ms. Haffner, Mr. Procter, nor Mr. Sharkey will be on the ballot for next year. Ms. Ramirez thanked each one for their service and commitment on the VCREA Board and their respective Councils.

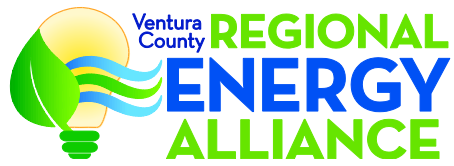
### **15. Items for Future Agendas**

Mr. Slosson requested an update on SCE Time of Use changes.

### **16. Next Meeting- November 15, 2018**

### **17. Adjournment**

Chair Ramirez adjourned meeting at 11:45 a.m.



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 10**

**Subject:** Southern California Edison- Wildfire Mitigation, Safety & Grid Resiliency

**Date:** Thursday, March 21, 2019

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**Requested Action:**

1. Receive and File

**Attachments:**

1. SCE Presentation
-

# SOUTHERN CALIFORNIA EDISON

## Wildfire Mitigation Program

### Ventura County Regional Energy Alliance



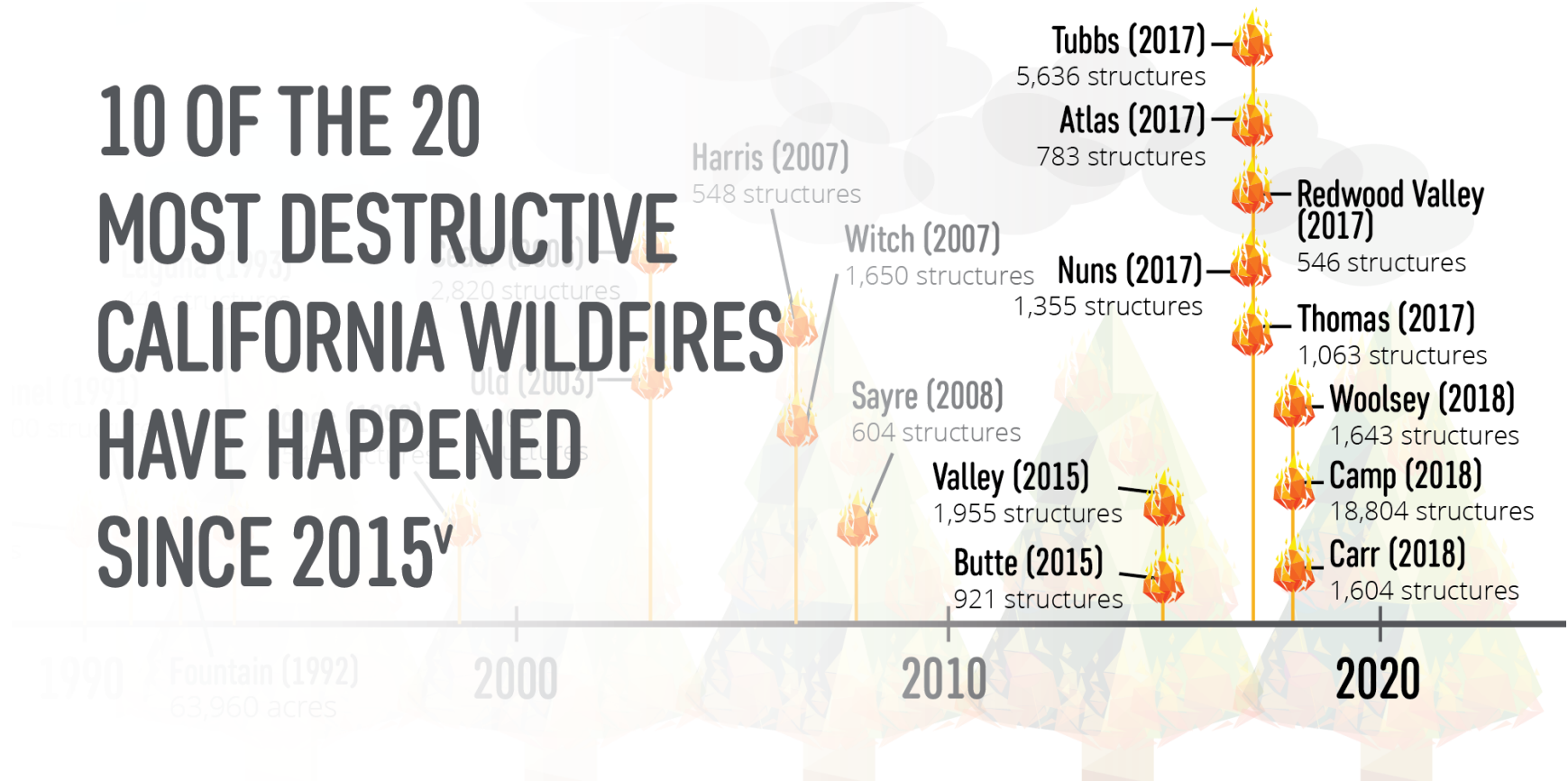


# California's Wildfire Risk

**Year-Round Fire Season:** Changes to California's climate means that the traditional notion of a fire "season" no longer exists

**Hazardous fuel is building up:** 9M acres of land contain ready-to-burn kindling from nearly 129M trees that have been killed or weakened by drought and bark beetle infestation

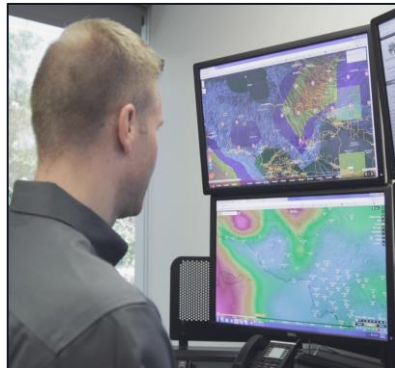
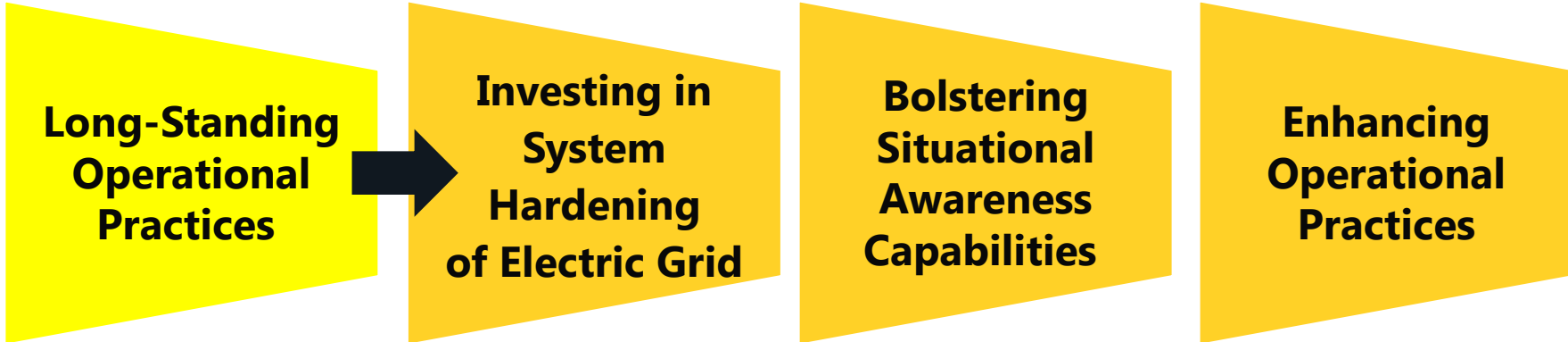
10 OF THE 20  
MOST DESTRUCTIVE  
CALIFORNIA WILDFIRES  
HAVE HAPPENED  
SINCE 2015<sup>v</sup>



Source: [http://www.fire.ca.gov/communications/downloads/fact\\_sheets/Top20\\_Destruction.pdf](http://www.fire.ca.gov/communications/downloads/fact_sheets/Top20_Destruction.pdf)

# SCE's Wildfire Mitigation Strategy

SCE has long taken substantial steps to reduce the risk of wildfires and continues to proactively enhance its operational practices and infrastructure through its comprehensive wildfire mitigation strategy



# SCE's Wildfire Mitigation Strategy

Focuses on ignition avoidance, targeting highest fire risk areas first

- **Strategy**

- Focus on **Prevention** (*avoiding ignitions*)
- Make advancements in **Resiliency** (*withstand events*)

- **Near-Term Mitigations**

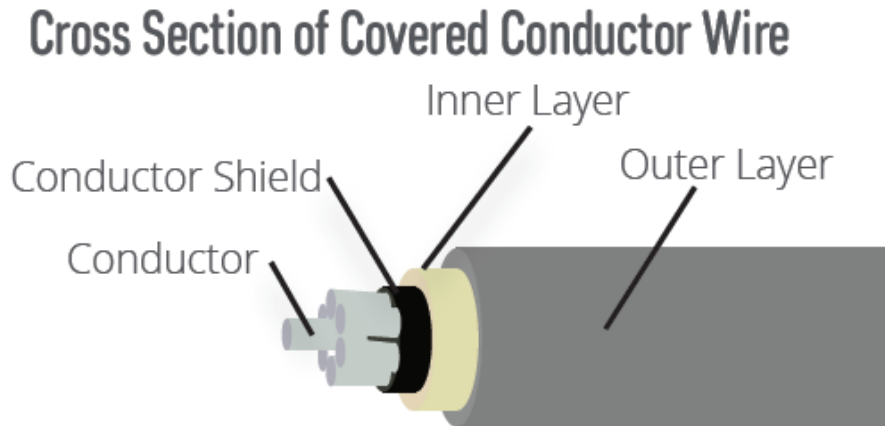
- Operational practices that can be **deployed quickly**
- **Apply broadly** across all high fire risk areas

- **Long-Term Mitigations**

- Multi-year effort to **harden infrastructure**
- Prioritize using **risk-based approach** factoring in both likelihood and impact of ignitions

# System Hardening Elements

## Covered Conductor



Insulation on wire prevents faults (tree limbs, windborne debris, metallic balloons, etc.) that can lead to ignitions

# System Hardening Elements

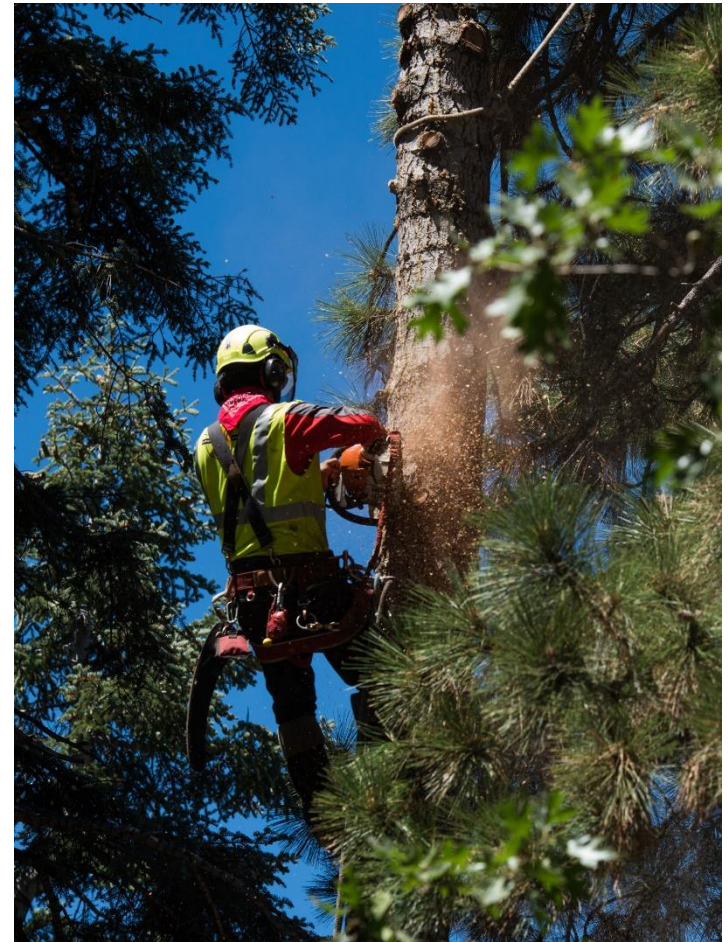
## Fire-Resistant Poles



Hardened to survive fires  
Speeds restoration following fires

# Vegetation Management

- **20+** in-house certified arborists
- **800+** pruning contractors with **60** more crews added June/July 2018
- $\approx$  **900,000** trees inspected annually
- $\approx$  **700,000** pruned per year; **400,000** trees in high fire risk areas
- Dead, dying, diseased tree removal; total drought and bark beetle trees removed in 2018 was **24,500**
- Expanding use of Light Detection and Ranging (LiDAR) technology, an advanced laser surveying method, to enhance vegetation management in remote areas of our service territory
- Joint patrols with fire agencies



Dead, dying, diseased trees present a hazard and are removed to protect electrical facilities and eliminate risk of fire.

# Fire and Severe Weather Monitoring

## Weather Stations



- Hi-Res Data
- Local Weather



## Advanced Weather Modeling



- Better Forecasting
- Advanced Warning



## Fire Monitoring Cameras



- High-Definition
- Remote-controlled



## Situational Awareness Center

SCE meteorologists

24/7 monitoring



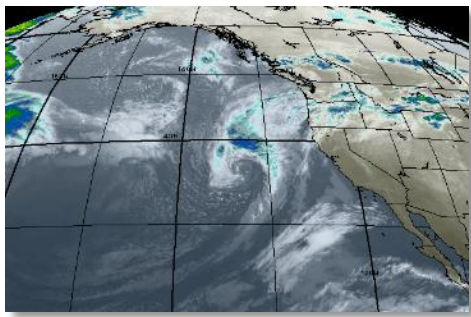
# Public Safety Power Shutoff (PSPS)

- De-energization to **prevent wildfire ignitions**
- Used during **extreme weather conditions**
- Limited to **impacted circuits** in high fire risk areas
- Red Flag Warning **does not** mean a PSPS will be called
- Actual frequency of PSPS events will depend on various weather and environmental factors
  - Decision will be made with most accurate assessment of real-time information and situational awareness data



# PSPS Decision Points

Decision points include but are not limited to:



SCE Meteorologists forecast **strong wind** conditions in service territory



Real-time observations from qualified electrical workers monitoring for **hazardous conditions** in the field



SCE Fire Scientist assessment **of fire potential** to include consideration of **weather** and **fuels**



Impact of de-energizing circuits on **first responders** and **essential services**

# PSPS

## Ideal Timeline\*

4-7 DAYS  
AHEAD

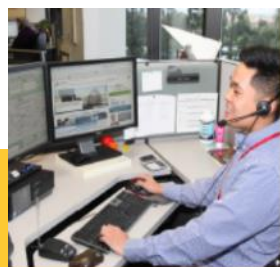
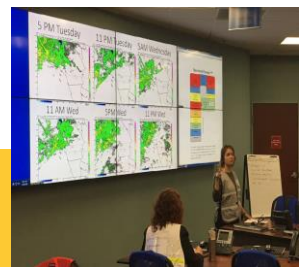
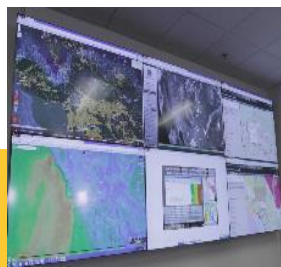
3 DAYS  
AHEAD

2 DAYS  
AHEAD

1 DAY  
AHEAD

POWER  
SHUTOFF

POWER  
RESTORATION



Forecast  
Weather &  
Fire  
Conditions

Incident  
Responders  
on Alert

1<sup>st</sup>  
Notification  
PSPS  
Possible

2<sup>nd</sup>  
Notification  
PSPS  
Possible

3<sup>rd</sup>  
Notification  
Power  
Shutoff

4<sup>th</sup>  
Notification  
Power  
Restored

**PLANNING AND MONITORING**

**OUTAGE**

\*Erratic or sudden onset of conditions may impact our ability to provide advanced notice to customers.

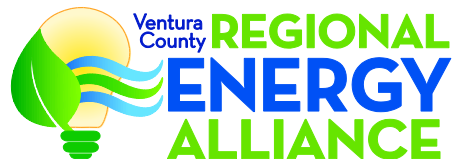
# Community Resilience and Preparedness

- **Power Outages Can Occur for Many Reasons**
  - Maintenance
  - Emergency Repairs
  - Requests from Fire Agencies
  - Natural Disasters
  
- **Have a Plan and Be Prepared**
  - Be Informed
  - Plan Ahead
  - Take Action

[www.Ready.gov](http://www.Ready.gov)

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# Thank You



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 11**

**Subject:** 3C-REN Program Update

**Date:** Thursday, March 21, 2019

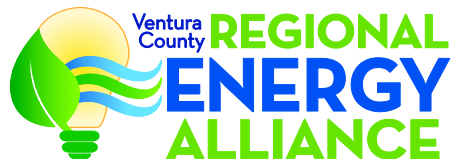
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**Requested Action:**

1. Receive and File

**Attachments:**

1. None
-



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 12**

**Subject:** Annual Financial Audit FY 17/18

**Date:** Thursday, March 21, 2019

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**Requested Action:**

1. Receive and File

**Attachments:**

1. Annual Financial Audit FY 17/18
-

*Ventura County Regional Energy Alliance*

**Annual Financial Report**

**For the Year Ended June 30, 2018**

**Ventura County Regional Energy Alliance**

**Annual Financial Report  
For the Year Ended June 30, 2018**

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# **Financial Section**

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ROGERS, ANDERSON, MALODY & SCOTT, LLP  
CERTIFIED PUBLIC ACCOUNTANTS, SINCE 1948

735 E. Carnegie Dr. Suite 100  
San Bernardino, CA 92408  
909 889 0871 T  
909 889 5361 F  
ramscpa.net

## ***Independent Auditor's Report***

### **PARTNERS**

Brenda L. Odle, CPA, MST  
Terry P. Shea, CPA  
Kirk A. Franks, CPA  
Scott W. Manno, CPA, CGMA  
Leena Shanbhag, CPA, MST, CGMA  
Bradferd A. Welebir, CPA, MBA, CGMA  
Jay H. Zercher, CPA (Partner Emeritus)  
Phillip H. Waller, CPA (Partner Emeritus)

### **MANAGERS / STAFF**

Jenny Liu, CPA, MST  
Seong-Hyea Lee, CPA, MBA  
Charles De Simoni, CPA  
Gardenya Duran, CPA  
Brianna Schultz, CPA  
Lisa Dongxue Guo, CPA, MSA  
Samuel Singery, CPA  
Jing Wu, CPA

Board of Directors  
Ventura County Regional Energy Alliance  
Ventura, California

### ***Report on the Financial Statements***

We have audited the accompanying financial statements of the governmental activities and the major fund of the Ventura County Regional Energy Alliance (VCREA), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise VCREA's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.



### **MEMBERS**

American Institute of  
Certified Public Accountants

*PCPS The AICPA Alliance  
for CPA Firms*

*Governmental Audit  
Quality Center*

*Employee Benefit Plan  
Audit Quality Center*

California Society of  
Certified Public Accountants

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities and the major fund of the VCREA as of June 30, 2018, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Report on Summarized Comparative Information***

We have previously audited VCREA's 2017 financial statements, and we expressed an unmodified opinion in our report dated December 8, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that management's discussion and analysis and budgetary comparison information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated October 15, 2018 on our consideration of VCREA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering VCREA's internal control over financial reporting and compliance.

*Rogers, Anderson, Malody & Scott, LLP.*

San Bernardino, California  
October 15, 2018

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## **Ventura County Regional Energy Alliance**

### **Management's Discussion and Analysis For the Year Ended June 30, 2018**

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As management of the Ventura County Regional Energy Alliance (VCREA), we offer readers of VCREA's financial statements this narrative overview and analysis of the financial activities and performance of VCREA for the fiscal year ended June 30, 2018. Please read it in conjunction with additional information that we have furnished in the accompanying basic financial statements, which follow this section.

#### **Financial Highlights**

- VCREA's net position increased by \$33,100 from \$90,772 to \$123,872 as a result of this year's operations and a new grant that was received in the current year.
- Total revenues from all sources increased by 26.48% or \$111,541, from \$421,255 in 2017 to \$532,796 in 2018. The increase is due to additions in income sources from contract services provided by VCREA and a new grant that was received in the current year.
- Total expenses for VCREA's operations increased by 18.20% or \$76,953, from \$422,743 in 2017 to \$499,696 in 2018. The expenses increased in relation to increase in income sources from contract services provided by VCREA.

#### **Using This Financial Report**

This annual report consists of a series of financial statements. The Statement of Net Position and the Statement of Activities provide information about the activities and performance of VCREA using accounting methods similar to those used by private sector companies. The Statement of Net Position includes all of VCREA's investments in resources (assets) and its obligations to creditors (liabilities). It also provides the basis for computing a rate of return, evaluating the capital structure of VCREA and assessing the liquidity and financial flexibility of VCREA. All of the current year's revenues and expenses are accounted for in the Statement of Activities. This statement measures the success of VCREA's operations over the past year and can be used to determine VCREA's profitability and creditworthiness.

#### **Government-wide Financial Statements**

##### **Statement of Net Position and Statement of Activities**

One of the most important questions asked about VCREA's finances is, "Is VCREA better off or worse off as a result of this year's activities?" The Statement of Net Position and the Statement of Activities report information about VCREA in a way that helps answer this question. These statements include all assets and liabilities using the *accrual basis of accounting*, which is similar to the accounting used by most private sector companies and public enterprise agencies. All of the current year's revenues and expenses are taken into account regardless of when the cash is received or paid.

These two statements report VCREA's *net position* and changes in net position. Think of VCREA's net position – the difference between assets and liabilities – as one way to measure VCREA's financial health, or *financial position*. Over time, *increases or decreases* in VCREA's net position are one indicator of whether its *financial health* is improving or deteriorating. However, you will need to consider other non-financial factors such as changes in VCREA's grant funding and availability to assess the *overall health* of VCREA.

## **Ventura County Regional Energy Alliance**

### **Management's Discussion and Analysis For the Year Ended June 30, 2018**

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#### **Governmental Funds Financial Statements**

##### **Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance**

*Governmental funds* are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balance provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

#### **Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the basic financial statements can be found on pages 14 through 19.

#### **Other Information**

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning VCREA's budgetary information and compliance. Required supplementary information can be found on pages 20 through 21.

#### **Government-wide Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of VCREA, assets of VCREA exceeded liabilities by \$123,872 as of June 30, 2018.

At the end of the fiscal year 2017, VCREA shows a balance in its unrestricted net position of \$90,772.



**Ventura County Regional Energy Alliance**

**Management's Discussion and Analysis  
For the Year Ended June 30, 2018**

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**Condensed Statement of Net Position**

	<u>2018</u>	<u>2017</u>	<u>Change</u>
Assets			
Current assets	\$ 182,058	\$ 140,470	\$ 41,588
Total assets	<u>182,058</u>	<u>140,470</u>	<u>41,588</u>
Liabilities			
Current liabilities	58,186	49,698	8,488
Total liabilities	<u>58,186</u>	<u>49,698</u>	<u>8,488</u>
Net position			
Unrestricted	123,872	90,772	33,100
Total net position	<u>\$ 123,872</u>	<u>\$ 90,772</u>	<u>\$ 33,100</u>

**Condensed Statement of Activities**

	<u>2018</u>	<u>2017</u>	<u>Change</u>
Expenses			
Energy program	\$ 499,696	\$ 422,743	\$ 76,953
Total expenses	<u>499,696</u>	<u>422,743</u>	<u>76,953</u>
Program revenues	469,625	421,255	48,370
General revenues	63,171	-	63,171
Total revenues	<u>532,796</u>	<u>421,255</u>	<u>111,541</u>
Change in net position	33,100	(1,488)	34,588
Net position - beginning	90,772	92,260	(1,488)
Net position - ending	<u>\$ 123,872</u>	<u>\$ 90,772</u>	<u>\$ 33,100</u>

The statement of activities shows how the government's net position changed during the fiscal year. In the case of VCREA, net position increased by \$33,100 during the fiscal year ended June 30, 2018.

## **Ventura County Regional Energy Alliance**

### **Management's Discussion and Analysis For the Year Ended June 30, 2018**

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#### **Governmental Funds Financial Analysis**

The focus of VCREA's *governmental funds* is to provide information on near-term inflows, outflows and balances of *spendable* resources. Such information is useful in assessing VCREA's financing requirements. In particular, the *unassigned fund balance* may serve as a useful measure of the government's net resources for spending at times of transition.

As of June 30, 2018, VCREA's General Fund reported a fund balance of \$109,652. This amount constitutes *unassigned fund balance*, which is available for future expenditures.

#### **General Fund Budgetary Highlights**

VCREA's adopted 17/18 budget is comprised of the utilization of VCREA's resources in providing community outreach efforts through its partnership with the California Public Utilities Commission, as well as other community programs. Actual expenditures were under budget by \$49,879; and actual program revenues were under budget by \$61,481. These variances were a result of the deferred implementation of the Local Government Challenge Grant, resulting in inflated projections for both program revenues and expenditures. The General Fund budget to actual comparison schedule can be found on page 20.

#### **Requests for Information**

VCREA's basic financial statements are designed to present users with a general overview of VCREA's finances and to demonstrate VCREA's accountability. If you have any questions about the report, annual financial statement or need additional information regarding operating activities please contact the Ventura County Regional Energy Alliance, County of Ventura, 800 South Victoria Ave L #1940, Ventura, California 93009.

# **Basic Financial Statements**

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**Ventura County Regional Energy Alliance**

**Statement of Net Position**

**June 30, 2018 (with comparative data for 2017)**

---

	<u>2018</u>	<u>2017</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 62,063	\$ 58,908
Accounts receivable	98,218	81,562
Grants receivable	21,777	-
	<hr/>	<hr/>
Total assets	182,058	140,470
	<hr/>	<hr/>
<b>Liabilities</b>		
Accounts payable and accrued expenses	34,695	23,480
Accrued salaries and wages	23,491	24,618
Unearned revenue	-	1,600
	<hr/>	<hr/>
Total liabilities	58,186	49,698
	<hr/>	<hr/>
<b>Net position</b>		
Unrestricted	123,872	90,772
	<hr/>	<hr/>
Total net position	<u>\$ 123,872</u>	<u>\$ 90,772</u>

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance**

**Statement of Activities**

**For the Year Ended June 30, 2018 (with comparative data for 2017)**

---

	<u>2018</u>	<u>2017</u>
<b>Program expenses</b>		
Salaries and benefits	\$ 289,656	\$ 229,003
Professional services	190,961	178,708
General and administrative	19,079	15,032
	<u>499,696</u>	<u>422,743</u>
Total program expenses		
<b>Program revenues</b>		
Charges for services	469,625	421,255
	<u>469,625</u>	<u>421,255</u>
Total program revenues		
Net program revenues (expenses)	<u>(30,071)</u>	<u>(1,488)</u>
<b>General revenues</b>		
Other income	63,171	-
	<u>63,171</u>	<u>-</u>
Total general revenues		
Change in net position	33,100	(1,488)
<b>Net position - beginning</b>	<u>90,772</u>	<u>92,260</u>
<b>Net position - ending</b>	<u>\$ 123,872</u>	<u>\$ 90,772</u>

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance**

**Balance Sheet  
Governmental Fund  
June 30, 2018**

---

	<u>General Fund</u>
<b>Assets:</b>	
Cash and cash equivalents	\$ 62,063
Accounts receivable	98,218
Grants receivable	<u>21,777</u>
Total assets	<u><u>\$ 182,058</u></u>
<b>Liabilities:</b>	
Accounts payable and accrued expenses	\$ 34,695
Accrued salaries and wages	<u>23,491</u>
Total liabilities	<u>58,186</u>
<b>Deferred inflow of resources:</b>	
Unavailable revenue	<u>14,220</u>
<b>Fund Balance:</b>	
Unassigned	<u>109,652</u>
Total fund balance	<u>109,652</u>
Total liabilities and fund balances	<u><u>\$ 182,058</u></u>

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance**

**Reconciliation of the Balance Sheet of Governmental Fund to the Statement of Net Position  
June 30, 2018**

---

Total fund balance - governmental fund	\$ 109,652
Amounts reported for <i>governmental activities</i> in the statement of net position are different because:	
Certain revenues are recorded as unavailable revenue in the governmental funds because they do not meet the revenue recognition criteria of availability. However, they are included as revenue in the Government-Wide Statement of Activities.	<u>14,220</u>
Net position of governmental activities	<u><u>\$ 123,872</u></u>

The accompanying notes are an integral part of these financial statements.



**Ventura County Regional Energy Alliance**

**Statement of Revenues, Expenditures and Changes in Fund Balance  
Governmental Fund  
For the Year Ended June 30, 2018**

---

	<u>General Fund</u>
<b>Revenues</b>	
Charges for services	\$ 469,625
Other income	<u>48,951</u>
Total revenues	<u>518,576</u>
<b>Expenditures</b>	
Salaries and benefits	289,656
Professional services	190,961
General and administrative	<u>19,079</u>
Total expenditures	<u>499,696</u>
Net change in fund balance	18,880
<b>Fund balance - beginning</b>	<u>90,772</u>
<b>Fund balance - ending</b>	<u><u>\$ 109,652</u></u>

The accompanying notes are an integral part of these financial statements.

***Ventura County Regional Energy Alliance***

**Reconciliation of the Statement of Revenues, Expenditures and  
Changes in Fund Balance of Governmental Fund to the Statement of Activities  
For the Year Ended June 30, 2018**

---

Net change in fund balance - total governmental fund	\$ 18,880
Amounts reported for governmental activities in the statement of activities are different because:	
Certain revenues are recorded as unavailable revenue in the governmental funds because they do not meet the revenue recognition criteria of availability. However, they are included as revenue in the Government-Wide Statement of Activities.	<u>14,220</u>
Change in net position of governmental activities	<u><u>\$ 33,100</u></u>

The accompanying notes are an integral part of these financial statements.

## **Ventura County Regional Energy Alliance**

### **Notes to the Basic Financial Statements June 30, 2018**

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#### **Note 1: Reporting Entity and Summary of Significant Accounting Policies**

##### **A. Organization and Operations of the Reporting Entity**

Formed in July 2003, the Ventura County Regional Energy Alliance (VCREA) is a Joint Powers Authority (JPA) composed of public agencies working in collaboration to approach the availability, reliability, conservation and innovative use of energy resources in the Ventura County region. The current JPA consists of the County of Ventura and the cities of Ventura, Oxnard, Santa Paula, Fillmore, Port Hueneme, Simi Valley, and Thousand Oaks, along with the special districts of the Ventura Regional Sanitation District, the Ventura County Community College District and the Ventura Unified School District.

Formed as a JPA, each member in VCREA has designated a locally elected public official to serve as a Member of the Board.

##### **B. Basis of Accounting and Measurement Focus**

The *basic financial statements* of VCREA are composed of the following:

- Government-wide financial statements
- Fund financial statements
- Notes to the basic financial statements

##### ***Government-wide Financial Statements***

These statements are presented on an *economic resources* measurement focus and the accrual basis of accounting. Accordingly, all of VCREA's assets and liabilities are included in the accompanying Statement of Net Position. The Statement of Activities presents changes in net position. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded in the period in which the liability is incurred. The Statement of Activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. The types of transactions reported as program revenues for VCREA are to be reported in three categories, if applicable: 1) charges for services, 2) operating grants and contributions, and 3) capital grants and contributions. Charges for services include revenues from customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function. Grants and contributions include revenues restricted to meeting the operational or capital requirements of a particular function. Taxes and other items not properly included among program revenues are reported instead as general revenues.

## Ventura County Regional Energy Alliance

### Notes to the Basic Financial Statements June 30, 2018

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#### Note 1: Reporting Entity and Summary of Significant Accounting Policies, continued

#### B. Basis of Accounting and Measurement Focus, continued

##### **Governmental Fund Financial Statements**

These statements include a Balance Sheet and a Statement of Revenues, Expenditures and Changes in Fund Balances for the General Fund. Incorporated into these statements is a schedule to reconcile and explain the differences in fund balance and net change in fund balance as presented in these statements to the net position and change in net position presented in the Government-wide Financial Statements. VCREA has presented its General Fund as its major fund in this statement in accordance with generally accepted accounting principles.

Governmental funds are accounted for on a spending or *current financial resources* measurement focus and the modified accrual basis of accounting. Accordingly, only current assets and liabilities are included on the Balance Sheet. The Statement of Revenues, Expenditures and Changes in Fund Balances present increases (revenues and other financing sources) and decreases (expenditures and other financing uses) in net current assets. Under the modified accrual basis of accounting, revenues are recognized in the accounting period in which they become measurable and available to finance expenditures of the current period. Accordingly, revenues are recorded when received in cash, except that revenues subject to accrual are recognized when due. The primary sources susceptible to accrual for VCREA are interest earnings, investment revenue, charges for services, and operating and capital grant revenues. Expenditures are generally recognized under the modified accrual basis of accounting when the related fund liability is incurred.

VCREA reports the following major governmental fund:

**General Fund** – is the government’s primary operating fund. It accounts for all financial resources of VCREA, except those required to be accounted for in another fund when necessary.

VCREA reports fund balance in accordance with generally accepted accounting principles. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

- Nonspendable – amounts that are not in a spendable form (such as inventory) or are required to be maintained intact.
- Restricted – amounts constrained to specific purposes by their providers (such as grantors, bondholders and higher levels of government), through constitutional provisions or by enabling legislation.
- Committed – amounts constrained to specific purposes by a government itself, using the highest level of decision-making authority; to be reported as committed, amounts cannot be used for any other purpose unless the government takes the same highest level action to remove or change the constraint.

**Ventura County Regional Energy Alliance**

**Notes to the Basic Financial Statements  
June 30, 2018**

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**Note 1: Reporting Entity and Summary of Significant Accounting Policies,  
continued**

**B. Basis of Accounting and Measurement Focus, continued**

- Assigned – amounts a government intends to use for a specific purpose; intent can be expressed by the governing body or by an official or body to which the governing body delegated the authority.
- Unassigned – amounts that are for any purpose; positive amounts are reported only in a general fund.

When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, and then unrestricted resources as they are needed. It is also the government's policy to consider committed, assigned, or unassigned amounts to have been spent when an expenditure is incurred for purposes for which amounts in any of those unrestricted fund balance classifications could be used.

***Reclassification***

Certain reclassifications have been made to prior year's balances to conform to classifications used in 2018.

**C. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources,  
and Net Position**

**1. Use of Estimates**

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**2. Cash and Cash Equivalents**

VCREA considers all highly liquid investments with initial maturities of three months or less to be cash equivalents.

**Ventura County Regional Energy Alliance**

**Notes to the Basic Financial Statements  
June 30, 2018**

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**Note 1: Reporting Entity and Summary of Significant Accounting Policies,  
continued**

**C. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources,  
and Net Position, continued**

**3. Deferred Outflows and Inflows of Resources**

Deferred outflows of resources are transactions that result in the consumption of net position in one period that are applicable to future periods and are not considered assets. Deferred outflows of resources are required to be presented separately after assets on the statement of net position.

Deferred inflows of resources are transactions that result in the acquisition of net position in one period that are applicable to future periods and are not considered to be liabilities. Deferred inflows of resources are required to be presented separately after liabilities on the statement of net position.

**4. Net Position**

The financial statements utilize a net position presentation. Net position is categorized as follows:

- **Net investment in capital assets** – This component of net position consists of capital assets, net of accumulated depreciation reduced by any debt outstanding against the acquisition, construction or improvement of those assets.
- **Restricted net position** – This component of net position consists of constraints placed on net position use through external constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- **Unrestricted net position** – This component of net position consists of net position that do not meet the definition of *restricted* or *net investment in capital assets*.

**Note 2: Cash and Investments**

Cash and cash equivalents as of June 30, 2018 consist of the following:

Deposits held with financial institution	<u>\$ 62,063</u>
Total	<u><u>\$ 62,063</u></u>

## **Ventura County Regional Energy Alliance**

### **Notes to the Basic Financial Statements June 30, 2018**

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#### **Note 2: Cash and Investments, continued**

##### ***Authorized Deposits and Investments***

VCREA's investment policy only authorizes investments in the local government investment pools administered by the Ventura County Treasurer – Ventura County Pooled Investment Fund (VCPIF) and financial institutions.

##### ***Custodial Credit Risk***

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The California Government Code and VCREA's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provision for deposits: The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. VCREA had deposits with a bank in the amount of \$81,301 at June 30, 2018. Bank balances are federally insured up to \$250,000.

The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Code and VCREA's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for investments. With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools.

##### ***Interest Rate Risk***

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. The longer the maturity an investment has, the greater its fair value has sensitivity to changes in market interest rates. VCREA's investment policy does not discuss interest rate risk.

##### ***Credit Risk***

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

**Ventura County Regional Energy Alliance**

**Notes to the Basic Financial Statements  
June 30, 2018**

---

**Note 2: Cash and Investments, continued**

***Concentration of Credit Risk***

VCREA's investment policy contains no limitations on the amount that can be invested in any one governmental agency or non-governmental issuer.

**Note 3: Employee Benefits and Pension Plan**

The County of Ventura has contracted to provide staff to VCREA. As employees of the County of Ventura, they will continue to participate in the cost sharing employer contributory defined benefit pension plan administered by the Ventura County Employees' Retirement Association and other post-employment benefits plan. These benefits are handled by the County of Ventura. Payroll for these employees is processed by the County of Ventura Auditor-Controller's Office payroll section. Total costs of payroll and benefits are reimbursed by VCREA to the County of Ventura throughout the year.

**Note 4: Contingencies**

***Litigation***

In the ordinary course of operations, VCREA is subject to claims and litigation from outside parties. As of June 30, 2018, VCREA believes the ultimate outcome of such matters, if any, will not materially affect its financial condition.

**Note 5: Excess of Expenditures Over Appropriations**

Excess of expenditures over appropriations of the General Fund at the natural classification level occurred during the fiscal year as follows:

<u>Fund</u>	<u>Appropriated</u>	<u>Expended</u>	<u>Excess</u>
<b>General Fund</b>			
Salaries and benefits	\$ 279,040	\$ 289,656	\$ (10,616)



## **Required Supplementary Information**

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Ventura County Regional Energy Alliance

Required Supplementary Information  
 Budgetary Comparison Schedule - General Fund  
 For the Year Ended June 30, 2018

	Original Budget	Final Budget	Actual	Variance with Final Budget
<b>Revenues</b>				
Charges for services	\$ 472,255	\$ 508,557	\$ 469,625	\$ (38,932)
Other income	71,500	71,500	48,951	(22,549)
Total revenues	<u>543,755</u>	<u>580,057</u>	<u>518,576</u>	<u>(61,481)</u>
<b>Expenditures</b>				
Salaries and benefits	230,000	279,040	289,656	(10,616)
Professional services	149,250	243,960	190,961	52,999
General and administrative	27,225	26,575	19,079	7,496
Total expenditures	<u>406,475</u>	<u>549,575</u>	<u>499,696</u>	<u>49,879</u>
Net change in fund balance	<u>\$ 137,280</u>	<u>\$ 30,482</u>	18,880	<u>\$ (11,602)</u>
<b>Fund balance - beginning</b>			<u>90,772</u>	
<b>Fund balance - ending</b>			<u>\$ 109,652</u>	

**Ventura County Regional Energy Alliance**

**Notes to Required Supplementary Information  
For the Year Ended June 30, 2018**

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**Note 1:       Basis of Presentation**

Budget amounts presented in the Required Supplementary Information are prepared on a basis consistent with accounting principles generally accepted in the United States of America.

# **Report on Internal Control and Compliance**

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735 E. Carnegie Dr. Suite 100  
San Bernardino, CA 92408  
909 889 0871 T  
909 889 5361 F  
ramscpa.net

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN  
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

**PARTNERS**

Brenda L. Odle, CPA, MST  
Terry P. Shea, CPA  
Kirk A. Franks, CPA  
Scott W. Manno, CPA, CGMA  
Leena Shanbhag, CPA, MST, CGMA  
Bradferd A. Welebir, CPA, MBA, CGMA  
Jay H. Zercher, CPA (Partner Emeritus)  
Phillip H. Waller, CPA (Partner Emeritus)

***Independent Auditor's Report***

Board of Directors  
Ventura County Regional Energy Alliance  
Ventura, California

**MANAGERS / STAFF**

Jenny Liu, CPA, MST  
Seong-Hyea Lee, CPA, MBA  
Charles De Simoni, CPA  
Gardenya Duran, CPA  
Brianna Schultz, CPA  
Lisa Dongxue Guo, CPA, MSA  
Samuel Singery, CPA  
Jing Wu, CPA

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the governmental activities and the major fund of the Ventura County Regional Energy Alliance, (VCREA), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise VCREA's basic financial statements, and have issued our report thereon dated October 15, 2018.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered VCREA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the VCREA's internal control. Accordingly, we do not express an opinion on the effectiveness of the VCREA's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.



**MEMBERS**

American Institute of  
Certified Public Accountants

PCPS The AICPA Alliance  
for CPA Firms

Governmental Audit  
Quality Center

Employee Benefit Plan  
Audit Quality Center

California Society of  
Certified Public Accountants

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### ***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether VCREA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

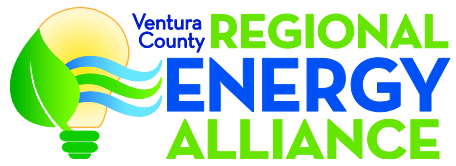
### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the VCREA's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Rogers, Anderson, Malody & Scott, LLP.*

San Bernardino, California  
October 15, 2018





**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 13**

**Subject:** Local Government Partnership 2019 Contract Amendment

**Date:** Thursday, March 21, 2019

---

**Requested Action:**

1. Approve

**Attachments:**

1. Local Government Partnership 2019 Contract Amendment
-

## SEVENTH AMENDMENT

THIS SEVENTH AMENDMENT (“SEVENTHAMENDMENT”) TO THE AGREEMENT TO JOINTLY DELIVER THE 2010-2012 VENTURA COUNTY REGIONAL ENERGY ALLIANCE ENERGY EFFICIENCY PARTNERSHIP PROGRAM dated January 1, 2010 (as amended, the “Agreement”) is effective as of January 1, 2019 (the “Seventh Amendment Effective Date”) by and among SOUTHERN CALIFORNIA EDISON COMPANY (“SCE”), SOUTHERN CALIFORNIA GAS COMPANY (“SoCalGas”) and VENTURA COUNTY REGIONAL ENERGY ALLIANCE (“VCREA”). Terms not otherwise defined herein shall have the meaning ascribed to them in the Agreement. SCE AND SoCalGas may be referred to individually herein as the “Utilities”. The Utilities and VCREA may be referred to herein individually as a “Party” or collectively as the “Parties.”

### RECITALS

WHEREAS, the Parties previously executed the Agreement effective January 1, 2010-2012 and subsequently amended the Agreement six times to extend its term in accordance with the applicable decisions of the California Public Utilities Commission (“Commission”);

WHEREAS, on June 5, 2018 ,the Commission issued its Decision for Energy Efficiency Goals for 2019 and Beyond and Energy Efficiency Rolling Portfolio Mechanics (the “D.18-05-041”) which authorized the Energy Efficiency Program rolling portfolio mechanics for 2019 and beyond, and continuation of energy efficiency programs, consistent with the terms and conditions set forth in the Agreement (“2019 Program”), except as otherwise provided in this Seventh Amendment; and

WHEREAS, the Parties desire to further amend this Agreement.

NOW THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

1. Delete Section 10.3.1 of the Agreement and replace with the following:

10.3.1 VCREA shall submit monthly activity reports to both SCE and SoCalGas in a uniform format, using templates provided by both Utilities and containing such information as may be required for the reporting requirements set forth in Section 9 above (“Monthly Reports”), by the tenth (10<sup>th</sup>) Calendar Day of the calendar month following performance, setting forth all Program Expenditures.

2. Delete Section 10.3.2 of the Agreement and replace with the following:

10.3.2 VCREA shall submit to SCE and SoCalGas, together with any Monthly Report, a monthly invoice for reimbursement of reported Program Expenditures related to each Utility, in a uniform format provided by both Utilities, attaching all documentation reasonably necessary to substantiate the Program Expenditures, including, without limitation, the following:

10.3.2.1 Contractor Costs: Copies of all Contractor invoices. If only a portion of Contractor costs applies to the Program, VCREA shall clearly indicate the line items or percentage of the invoice amount that should be applied to the Program as provided in Exhibit E.

10.3.2.2 Marketing, Education & Outreach: A copy of each distinct marketing material produced, with quantity of a given marketing material produced and the method of distribution.

10.3.2.3 Other expenditures: As pre-approved by SCE or SoCalGas, as applicable, with sufficient documentation to support the expenditure.

10.3.2.4 Allowable Costs: Only those costs as listed in the Allowable Cost Table contained in the Reporting Requirements attached as Exhibit E can be submitted for payment. All invoices submitted to a Utility must report all costs using the allowable cost elements shown on the Allowable Cost Table.

VCREA understands and acknowledges that all of VCREA's non- incentive invoices for the Program and the Monthly Report shall be submitted to both SCE and SoCalGas.

10.3.2.5 Subcontractor for Strategic Plan Work: The Utilities will reimburse VCREA for Strategic Plan work up to a maximum of the Strategic Plan Budget approved by the Utilities. VCREA may hire subcontractor(s) to complete Strategic Plan work at negotiated rates between the VCREA and its subcontractor. Notwithstanding the foregoing, VCREA will submit invoices to the Utilities based on the approved Strategic Plan Budget deliverables, and the Utilities' obligation to pay is limited to the Strategic Plan Budget amount for such deliverable. For avoidance of doubt, the Utilities will not reimburse VCREA for Strategic Plan work for amounts above the total set forth in the approved Strategic Plan Budget.

3. Delete Section 10.3.5 of the Agreement and replace with the following:

10.3.5 Each Utility shall review VCREA's monthly invoice submitted to such Utility and both either approve, dispute or reject for payment reported Program Expenditures within twenty (20) Calendar Days of receipt of the Monthly Report and corresponding invoice. The relevant Utility shall pay all undisputed amounts after the ten (10) Calendar Day period described in Section 10.3.1, but within thirty (30) Calendar Days of receiving the Monthly Report and corresponding invoice.

4. Section 11 of the Amendment is hereby deleted in its entirety and replaced with the following:

**Section 11. END DATE FOR PROGRAM AND ADMINISTRATIVE ACTIVITIES**

Unless, this Agreement is terminated pursuant to Section 25 below, or unless otherwise agreed to by the Parties or so ordered by the Commission, the Parties shall complete all Program Administrative activities (as defined in the Program Implementation Plan) and all reporting requirements by no later than March 31, 2020, and all direct Implementation and Marketing & Outreach activities by no later than December 31, 2019.

5. Section 12 of the Agreement is hereby deleted in its entirety and replaced with the following:

**12. FINAL INVOICES**

VCREA must submit final invoices to the Utilities no later than March 31, 2020.

6. Delete Section 25.1 of the Agreement and replace with the following:

**Section 25.1 Term**

This Agreement shall be effective as of the Effective Date. Subject to Section 37, the Agreement shall continue in effect until December 31, 2019 unless otherwise terminated in accordance with this agreement as amended.

7. Section 26 of the Agreement is hereby deleted in its entirety and replaced with the following:

26. WRITTEN NOTICES

Any written notice, demand or request required or authorized in connection with this Agreement, shall be deemed properly given if delivered in person or sent by facsimile, electronic mail nationally recognized overnight courier, or first-class mail, postage prepaid, to the address specified below, or to another address specified in writing by a Party as follows:

VCREA:  
Ventura County Regional Energy Alliance  
Alejandra Tellez  
County Executive Office  
County of Ventura  
800 Victoria Ave.  
Ventura CA 93009-1940  
[Alejandra.tellez@ventura.org](mailto:Alejandra.tellez@ventura.org)  
(805) 654-3836

SCE:  
Southern California Edison Company  
Bernard Adebayo-Ige, Program Manager  
1515 Walnut Grove Avenue  
Rosemead, CA 91770  
[Bernard.Adebayoleg@sce.com](mailto:Bernard.Adebayoleg@sce.com)  
(626) 302-0418

SoCalGas:  
Southern California Gas Company  
Alma Briseno, Sr. Program Manager  
555 W. 5<sup>th</sup> Street, GT20B4  
Los Angeles, CA 90013  
[abriseno@semprautilities.com](mailto:abriseno@semprautilities.com)  
(213) 244-5132

Notices shall be deemed received (a) if personally or hand-delivered, upon the date of delivery to the address of the person to receive such notice if delivered before 5:00 p.m. PST (or PDT, as applicable), or otherwise on the Business Day following personal delivery; (b) if mailed, three (3) Business Days after the date the notice is postmarked; (c) if by facsimile, or electronic mail, upon electronic confirmation of transmission, followed by telephone notification of transmission by the noticing Party; or (d) if by overnight courier, on the Business Day following delivery to the overnight courier within the time limits set by that courier for next-day delivery.

8. EXHIBITS B1 and B2 of the Agreement are hereby deleted in their entirety and replaced with:

Exhibit B-1 (ENERGY LEADER PARTNERSHIP PROGRAM 2017-2018 GOALS & PARTNER BUDGET) and Exhibit B-2 (SOUTHERN CALIFORNIA GAS COMPANY 2017-2018 GOALS AND VCREA PARTNERSHIP BUDGET) of the Agreement, as previously amended, are hereby deleted in their entirety and replaced with the version of Exhibit B-1 (ENERGY LEADER PARTNERSHIP PROGRAM 2019 GOALS & PARTNER BUDGET, Exhibit B-2 (SOUTHERN CALIFORNIA GAS COMPANY 2019 GOALS AND VCREA PARTNERSHIP BUDGET) AND Exhibit B-3 (JOINT FULLY BURDENED LABOR RATE TABLE ) FOR VCREA attached to this Seventh Amendment, which attached versions are incorporated herein by reference and made a part of the Agreement. The budgets set forth in Exhibits B-1 and B-2 may be modified in the sole discretion of the relevant Utility. The Fully Burdened Labor Rate Table in Exhibit B-3 hourly rates provided by VCREA for the respective fiscal year may change, at the discretion of VCREA, from time to time. VCREA shall timely notify SoCalGas of any change to the Fully Burdened labor Rates in Exhibits B-3, and such change shall be

automatically incorporated into this Agreement without need for a formal amendment. The Utilities neither endorse nor approve the Fully Burdened Labor Rates. The Parties acknowledge and agree that if a Commission decision or Order alters the amount approved for the 2019 Program budget(s), as set forth in Exhibit B-1 and B-2, the Parties shall amend the Exhibits to reflect the approved Program budget in any such Commission decision or order, in accordance with Section 30 of this Agreement. SoCalGas, as the Lead Utility, will provide at least 30 days' notice to VCREA of the final Partner Budget and any modifications thereto and any such notice will include a copy of the modified Partner Budget inclusive of the most current Joint Fully Burdened Labor Rate Table and the effective date of any such modification. Pursuant to this Section, any such amended Exhibit B-1 and B-2 shall automatically be incorporated into this Agreement and take effect on the effective date stated in the notice from Utilities to VCREA.

9. This Seventh Amendment may be executed in one or more counterparts and delivered by electronic means, each of which shall be deemed to be an original, but all of which together shall be deemed to be one and the same instrument.
10. General. From and after the Seventh Amendment Effective Date, any reference to the Agreement contained in any notice, request, certificate or other instrument, document or agreement shall be deemed to mean the Agreement, as amended by any prior amendments to the Agreement, and this Seventh Amendment. In the event of any conflict between the Agreement, as amended, and this Seventh Amendment, this Seventh Amendment shall prevail. All remaining provisions of the Agreement shall remain unchanged and in full force and effect. Each party is fully responsible for ensuring that the person signing this Seventh Amendment on that party's behalf has the requisite legal authority to do so.

[SIGNATURES FOLLOW ON NEXT PAGE]

IN WITNESS WHEREOF, the Parties hereto have caused this Seventh Amendment to be executed by their duly authorized representatives as of the Seventh Amendment Effective Date.

**VCREA:**

**VENTURA COUNTY REGIONAL ENERGY ALLIANCE**

**By:** \_\_\_\_\_

**Name Printed:**

**Title: Board Chair, Ventura County Regional Energy Alliance**

**Date:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Name Printed: Alejandra Tellez**

**Title: Program Director, Ventura County Regional Energy Alliance**

**Date:** \_\_\_\_\_

**SCE:**

**SOUTHERN CALIFORNIA EDISON COMPANY**

**By:** \_\_\_\_\_

**Name Printed: Jill C. Anderson**

**Title: Vice President, Customer Programs and Services**

**Date:** \_\_\_\_\_

**SoCalGas:**

**SOUTHERN CALIFORNIA GAS COMPANY**

**By:** \_\_\_\_\_

**Name Printed: Daniel J. Rendler**

**Title: Director, Customer Programs & Assistance**

**Date:** \_\_\_\_\_

## EXHIBIT B-1

### **SCE ENERGY LEADER PARTNERSHIP PROGRAM 2019 GOALS & PARTNER BUDGET FOR VCREA**

<b>2019 Budget</b>		
Budget Category		2019 <sup>(1)</sup>
Administrative		\$ 19,880
Marketing & Outreach		\$ 29,830
Direct Implementation <sup>(2)</sup>		\$ 149,134
Total Budget Not To Exceed		\$ 198,844
Technical Assistance <sup>(3)</sup>		\$ 17,710

<b>Reported Savings Goal<sup>(4)</sup></b>		
kWh	1,530,379	1,504,035
kW	131	15

Footnotes:

(1) Budget and Savings Goal are subject to be revised or provided upon CPUC Approval for the funding year.

(2) Direct Implementation does not include Technical Assistance, Strategic Plan, or Incentives.

(3) Technical Assistance fund is administrated by SCE for SCE approved T/A projects.

(4) Reported savings are the value used to align partner goals with SCE goals. The values are also used to determine budget based on the budget metrics tool and whether or not savings goals are met.

(5) Reported Savings Calculation:

To determine reported savings, multiply the gross savings value by the realization rate. Depending on the methodology used to determine savings, the following scenarios will apply:

- Any project that utilizes workpaper values to determine savings (i.e. Express, Direct Install, Midstream) must use a realization rate of 1.0. The reported savings and gross savings will match.
- Any project that utilizes the calculated approach to determine savings (i.e. Custom, RCx, New Construction) must use a realization rate of 0.9. The reported savings will be 90% of the gross approved savings for these projects.

(6) If the Energy Division selects a project for the Ex Ante Review process, the savings and realization rate will be determined by the Energy Division.

**EXHIBIT B-2**

**VENTURA COUNTY REGIONAL ENERGY ALLIANCE and  
SOUTHERN CALIFORNIA GAS COMPANY PARTNERSHIP  
2019 GOALS & PROGRAM BUDGET**

**Natural Gas Savings Target:**

	<b>2019</b>
SoCalGas	20,000 Therms

**Projected Allocations for VCREA Authorized Budget <sup>(2)</sup> \$105,845**

	2019
Administration	\$15,000
Marketing & Outreach	\$20,000
Direct Implementation	\$50,845
• Technical Assistance <sup>(3)</sup>	\$10,000 <sup>(3)</sup>
• Strategic Plan Support <sup>(4)</sup>	\$10,000 <sup>(4)</sup>
<b>TOTAL<sup>(1)</sup></b>	<b>\$105,845</b>

FOOTNOTES:

- (1) Incentives are paid through SoCalGas's Core Program's Incentive Budget, therefore not affecting the Partner budget. The calculated program incentive level for Public Sector EE Partnerships is \$1.00 per therm plus a \$0.50 additional kicker for calculated measures or 80% of the equipment cost, whichever is the lesser of the two. The eligible Incentives for deemed measures are in accordance with the rebate levels for the applicable SoCalGas Core Programs plus a 50% kicker and are subject to change
- (2) VCREA Authorized budget was approved through the SCG Annual Budget Advice Letter (ABAL) which was filed with the CPUC on September 4, 2018.
- (3) Technical Assistance is part of the Direct Implementation budget and for invoicing purposes can be reported under DI.
- (4) Strategic Plan is part of the Direct Implementation budget for any activities planned in 2019, however for invoicing purposes it must be reported as SP with its respective Menu Item number (ex. SP 3.1.2). All new SP work must first be approved by SoCalGas. Funding for any SP approved work started in 2016/2017 that is currently being completed under encumbrances are not included nor are they part of this budget.



### Exhibit B-3

#### Joint Fully Burdened Labor Rate Table (Effective January 1<sup>st</sup> 2019)

The rates in below table are fully burdened (see footnotes) and serve as maximum billing rates for actual costs incurred for each labor title.

Partner	Position	Fully Burdened Rates
County of Ventura	Management Analyst II	102.24
County of Ventura	Management Assist IV-C	70.57
County of Ventura	Program Admin I	79.54
County of Ventura	Program Admin II	86.64
County of Ventura	Program Assistant	73.17
County of Ventura	Program Management Analyst	129.69
County of Ventura	Senior Program Administrator	80.51
County of Ventura	Sr. Deputy Executive Officer	170.97
County of Ventura	Student Worker III	20.17
County of Ventura	Tech Spec IV-MB	64.08

Footnotes:

- (1) The fully burdened fixed hourly rates set forth herein shall include all related costs including salaries, wages, statutory payroll taxes and insurance costs such as the costs required by the Federal Insurance Compensation Act, federal unemployment insurance, state unemployment insurance, and workers' compensation insurance, employee benefits and all overhead and administrative support and costs.
- (2) Any reimbursable expenses, including any and all subcontractor expenses, shall be reimbursed at actual cost **without markup.**
- (3) For avoidance of doubt, the fully burdened hourly rates apply to VCREA's Staff, as applicable.
- (4) Fully Burdened Labor Rates are generally updated at the start of a new Fiscal Year for VCREA, and applicable on July 1st. This labor rate table is subject to change on July 1, 2019. The new labor rate will be provided in writing by VCREA and subject to Lead Utility's acceptance.



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 14**

**Subject:** 2019 General and Administrative Budget

**Date:** Thursday, March 21, 2019

---

**Requested Action:**

1. Adopt

**Attachments:**

1. None
- 

General and Administrative Budget

Each year, the VCREA Board adopts its annual operating General and Administrative (G&A) Budget. VCREA organizational documents dictate that the costs of daily operations be fully recovered from grants, contracts, and outside sources. These costs will be fully recovered through the adopted hourly rate in each contract.

VCREA Funded Programs for 2019

Annual Budget:

Local Government Partnership Program \$ 304,689

One-time Recurring Funded Programs:

Strategic Planning – Benchmarking \$ 22,200

Strategic Planning - Community Energy Action Plans \$ 47,200

Strategic Planning - Municipal Energy Action Plans \$ 13,100

Strategic Planning –Revolving Loan Fund \$ 44,800

Local Government Challenge Grant \$ 251,000

EV Readiness Comm Challenge Grant \$ 126,000

Ventura County Green Business Program \$ 10,000

SCG Fire Recovery \$ 19,000

Total \$ 837,989

VCREA Non-Funded Programs for 2019

Clean Power Alliance

Regional Sea Level Rise Coordination

Regional Mitigation and Adaptation Efforts

Below is a summary of VCREA's 2019 budget, see following pages for details.

	<b>2019 Income</b>	<b>2019 Expenses</b>
<b>Summary</b>		
CA Energy Commission Grant	\$377,000	
Southern Ca. Edison/SoCal Gas	\$431,989	
Other Contract/Grant	\$29,000	
VCREA Salaries:		<b>\$358,240</b>
Contractors:		
<i>Javier Saucedo</i>		\$57,900
<i>City of TO Contractor-Ecovox</i>		\$13,100
<i>Community Enviro Council- SB</i>		\$91,000
<i>City of Ventura Staff</i>		\$30,800
<i>City of TO Staff</i>		\$6,960
<i>Intern Staff</i>		\$12,000
<i>CivicSpark Fellow</i>		\$20,900
<i>ASHRAE Contractor</i>		\$168,000
<i>Other Contractors</i>		\$51,000
<i>Subtotal Contractors:</i>		<b>\$451,660</b>
Printing and Graphics		\$3,000
Office Supplies		\$250
Mileage/Travel		\$3,000
Conference Fees (staff)		\$4,000
Misc		\$5,839
Marketing and Advertising		\$12,000
<b>Summary Total</b>	<b>\$837,989</b>	<b>\$837,989</b>

Ventura County Regional Energy Alliance  
 General and Administrative 2019 Budget  
 Thursday, March 21, 2019

	2019 Income	2019 Expenses	Change From 2018 Income	Change From 2018 Expenses
<b>Local Govt Partnership (LGP)</b>				
Southern Ca Edison	\$ 198,844		\$ (66,281.00)	
SoCal Gas	\$ 105,845		\$ 15,845.00	
VCREA Salaries		\$ 253,000		\$ (12,000.00)
Contractors:				
Javier Saucedo		\$ 28,900		\$ -
Ventura Regional Sanitation District*		\$ -		\$ (4,200.00)
Americorps		\$ -		\$ (10,000.00)
Printing and Graphics		\$ 3,000		\$ (1,500.00)
Office Supplies		\$ 250		\$ -
Mileage/Travel		\$ 3,000		\$ -
Conference Fees (staff)		\$ 4,000		\$ (4,000.00)
Misc		\$ 539		\$ 39.00
Ventura County Legal Counsel Services*		\$ -		\$ (500.00)
Financial Audit- RAMS*		\$ -		\$ (6,500.00)
IT*		\$ -		\$ (500.00)
Marketing and Advertising		\$ 12,000		\$ -
Other Utilities*		\$ -		\$ (500.00)
Storage/Rental*		\$ -		\$ (2,000.00)
<b>LGP Total</b>	<b>\$ 304,689</b>	<b>\$ 304,689</b>	<b>\$ (50,436.00)</b>	<b>\$ (50,436.00)</b>

\* Starting in 2019 included as part of Full Cost Labor Rates

**One-Time Recurring Funds**

	2019 Income	2019 Expenses
<b>Ventura County Green Business Program (VCGB)**</b>		
California Green Business Network (CAGBN)	\$ 10,000	
Contractor:		
Javier Saucedo		\$ 10,000
<b>VCGB Total</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>

<b>SCG Fire Recovery**</b>		
SCG	\$ 19,000	
Contractor:		
Javier Saucedo		\$ 19,000
<b>Fire Recovery Total</b>	<b>\$ 19,000</b>	<b>\$ 19,000</b>

<b>Strategic Planning (SP)- Benchmarking**</b>		
SCE/SCG	\$ 22,200	
VCREA Staff		\$ 10,200
City of Thousand Oaks (TO) Staff		\$ -
Intern Staff		\$ 12,000
<b>SP Benchmarking Total</b>	<b>\$ 22,200</b>	<b>\$ 22,200</b>

<b>Strategic Planning - Community Energy Action Plan (EAP)**</b>		
SCE/SCG	\$ 47,200	
City of Ventura Staff		\$ 30,800
City of TO Staff		\$ 6,960
VCREA Staff		\$ 9,440
CivicSpark Fellow		\$ -
<b>SP Comm EAP Total</b>	<b>\$ 47,200</b>	<b>\$ 47,200</b>

\*\* Change from previous year data was not provided for these grant funded programs as these programs are receiving one-time funding for the specific timeframe and allocated accordingly throughout the program cycle.

Ventura County Regional Energy Alliance  
 General and Administrative 2019 Budget  
 Thursday, March 21, 2019

Strategic Planning- City of TO Municipal EAP**			
	SCE/SCG	\$ 13,100	
	City of TO Contractor-Ecovox		\$ 13,100
SP TO Mun EAP		\$ 13,100	\$ 13,100

Strategic Planning- Revolving Loan Fund (RLF)- County of Ventura**			
	SCE/SCG	\$ 44,800	
	VCREA Staff		\$ 44,800
SP RLF Total		\$ 44,800	\$ 44,800

Local Govt Challenge Grant (LGCG)-Year 2 of 3**			
	CA Energy	\$ 251,000	
	VCREA Staff		\$ 40,000
	Community Enviro Council- SB Staff		\$ 40,000
	CivicSpark Fellow		\$ -
	Other (Travel, materials)		\$ 3,000
	Contractors:		
	<i>Abraxas</i>		\$ 70,000
	<i>TRC</i>		\$ 90,000
	<i>CBA</i>		\$ 8,000
	<i>Total Contractors</i>		\$ 168,000
LGCG Total		\$ 251,000	\$ 251,000

EV Readiness Communities Challenge Grant (EVG)**			
	CA Energy Commission	\$ 126,000	
	VCREA Staff		\$ 800
	Other (travel, outreach material, etc)		\$ 2,300
	Contractors:		
	<i>Local Government Commission -CivicSpark</i>		\$ 20,900
	<i>County of Ventura</i>		\$ 9,000
	<i>Community Environmental Council SB</i>		\$ 51,000
	<i>EV Alliance</i>		\$ 42,000
EVG Total		\$ 126,000	\$ 126,000

\*\* Change from previous year data was not provided for these grant funded programs as these programs are receiving one-time funding for the specific timeframe and allocated accordingly throughout the program cycle.

**TOTAL VCREA** \$ **837,989** \$ **837,989**



## VENTURA COUNTY REGIONAL ENERGY ALLIANCE

800 S Victoria Avenue · Ventura, California 93009

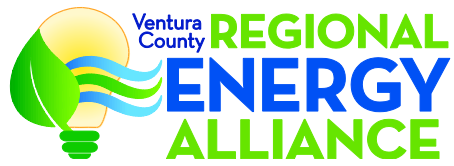
(805)654-3874 [vcree.admin@ventura.org](mailto:vcree.admin@ventura.org)

[www.vcenergy.org](http://www.vcenergy.org)

Ventura County Regional Energy Alliance (VCREA) Fully Burdened Billable Labor Rate Effective January 1, 2019 for Local Government Partnership (LGP) and Strategic Planning Programs

VCREA fully burdened labor rates effective January 1, 2019. These rates reflect the County of Ventura's fully burdened labor rates approved by the County of Ventura's Board of Supervisors for FY 18/19 as well as the following LGP program specific expenses: monthly program storage facility fees; County IT charges, specifically for website hosting and cyber security charges as well as file storage and license fees; fiscal service charges; annual audit expenses; legal fees associated with audit and contract review; and monthly data connect charges. The following rates will be adjusted July 1, 2019 to reflect the County of Ventura's revised FY 19.20 labor rates.

Entity	Position Title	Rate
County of Ventura	Management Analyst II	\$ 102.24
County of Ventura	Management Assist IV-C	\$ 70.57
County of Ventura	Program Admin I	\$ 79.54
County of Ventura	Program Admin II	\$ 86.64
County of Ventura	Program Assistant	\$ 73.17
County of Ventura	Program Management Analyst	\$ 129.69
County of Ventura	Senior Program Administrator	\$ 80.51
County of Ventura	Snr Deputy Executive Officer	\$ 170.97
County of Ventura	Student Worker III	\$ 20.17
County of Ventura	Tech Spec IV-MB	\$ 64.08



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 15**

**Subject:** Javier Saucedo Contract Amendment

**Date:** Thursday, March 21, 2019

---

**Requested Action:**

1. Approve

**Attachments:**

1. Contract Amendment
-

**Ventura County Regional Energy Alliance**

**Amendment #7 for Consulting Services**

As per Amendment #6, the term of the Contract in effect from June 1, 2014 through December 31, 2018 subject to all the terms and conditions set forth; may, upon mutual agreement, be extended for additional one (1) year period. Contract is now in force through December 31, 2019.

**COMPENSATION SCHEDULE**

Contractor will be reimbursed at the rate of \$63 per hour.

Time is of the essence in the performance of this contract.

Continuation of the contract is subject to the appropriation of funds for such purpose by the VCREA Board of Directors. If funds to effect such continued payment are not appropriated, VCREA may terminate this project as thereby affected and Contractor will relieve the VCREA of any further obligation therefore.

IN WITNESS WHEREOF the parties hereto have executed this Contract.

VCREA

CONTRACTOR

By: \_\_\_\_\_

Sue Hughes

VCREA Executive Director

Date: \_\_\_\_\_

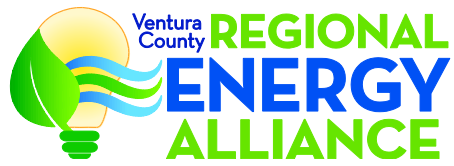
by: \_\_\_\_\_

Luis Javier Saucedo

Contractor

Date: \_\_\_\_\_





**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 16**

**Subject:** 2018 Year in Review

**Date:** Thursday, March 21, 2019

---

**Requested Action:**

1. Receive and File

**Attachments:**

1. 2018 Year in Review
-

# 2018 YEAR IN REVIEW

*Taking the lead in addressing good energy stewardship and sustainability practices in the region.*

## MEMBERS OF THE BOARD OF DIRECTORS

### City of Oxnard

Carmen Ramirez, Chair

### Ventura Unified School District

Mary Haffner, Vice-Chair

### City of Fillmore

Tim Holmgren

### City of Port Hueneme

Will Berg

### City of Santa Paula

John Procter

### City of Simi Valley

Mike Judge

### City of Thousand Oaks

Rob McCoy

### City of Ventura

Christy Weir

### County of Ventura

Linda Parks

### Calleguas Municipal Water District

Scott Quady

### Ventura County Community College District

Arturo Hernández

### Ventura Regional Sanitation District

Jonathan Sharkey



## VISION/MISSION

*To establish Ventura County, its communities and neighboring regions as the leader in developing and implementing durable, sustainable energy initiatives that support sensible growth, healthy environment and economy, enhanced quality of life, and greater self-reliance for the region.*

## OUR SERVICES



### Residents

Improve Energy Savings, Home Comfort and the Environment



### Local Government

Supporting Public Agency Collaboration for Healthy and Sustainable Communities



### Business

Solutions to Save Energy, Improve Efficiency and Increase Profit Margins



### Education and Special Districts

Assistance in Achieving Sustainability Goals

## PROJECT SAVINGS

### COUNTY OF VENTURA

**\$187,532** **45,167** **731,169**  
Incentive Therms kWh

### CITY OF SANTA PAULA

**\$4,790** **16,039**  
Incentive kWh

### CITY OF FILLMORE

**2,050**  
Therms

### CITY OF THOUSAND OAKS

**1,828**  
Therms

### CITY OF OJAI

**1,000**  
Therms

### CITY OF VENTURA

**1,980**  
Therms

### CITY OF OXNARD

**\$10,749** **2,781** **5,700**  
Incentive Therms kWh



## HIGHLIGHTS

▶ **Awarded \$273,000 Electric Vehicle Readiness Communities Challenge Grant**  
*Accelerating the deployment of electrified transportation by providing a step by step plan for the region.*

▶ **Fire Recovery Efforts**  
*Providing free energy and safety assessments for residents.*

▶ **Green Button Provider**  
*Providing access to electricity usage data, first local government to implement.*

## CONTINUED EFFORTS

- ▶ **Local Government Partnership**  
*Promoting energy efficiency, demand response, and conservation programs, services, and resources.*
- ▶ **Local Government Challenge Grant**  
*City GHG Inventories, Energy Action Plans, and templates.*
- ▶ **Strategic Planning**  
*Municipal and Community Energy Action Plans, Feasibility of Establishing a Revolving Loan Fund, and Benchmarking Partner Facilities.*
- ▶ **Ventura County Green Business Program**  
*Certifying businesses in the region for their commitment to sustainable practices.*
- ▶ **kWh Countdown**  
*Free benchmarking and audits for multi-family and commercial buildings.*
- ▶ **CivicSpark**  
*Fellow and student intern supporting VCREA's efforts.*

## VENTURA COUNTY GREEN BUSINESS PROGRAM

- ▶ More than **100** Certified Green Businesses countywide
- ▶ Diverted **134,700** lbs. of solid waste from landfills
- ▶ Saved more than **481,000** kWh
- ▶ Avoided **360,700** lbs. of greenhouse gases from polluting the air
- ▶ Saved more than **2,930** therms
- ▶ Find local certified green businesses at [greenbusinessca.org](http://greenbusinessca.org)

## PARTICIPATING MEMBERS



## TRAININGS AND COMMUNITY OUTREACH

More than **40** community outreach events and presentations

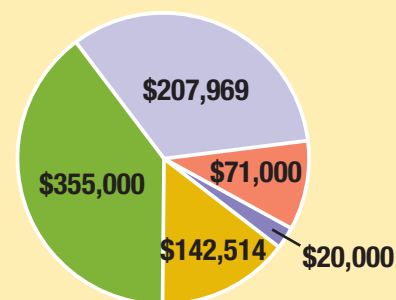
Hosted **4** trainings and workshops

**48** kiosk stands throughout the County displaying program materials

## REGIONAL PRESENCE

- ▶ Member of the **Central Coast Climate Collaborative**
- ▶ Participant in the **California's Fourth Climate Change Assessment Regional Workshops**
- ▶ Panelist for **UCSB Sustainability Summit**
- ▶ Panelist at **Regional Workshop for Funding Regional Climate Resilience**

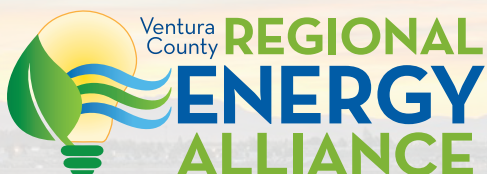
## BUDGET



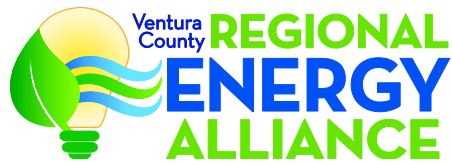
## VCREA 2018 Budget

- Local Government Partnership (LGP) Program
- LGP Strategic Planning Efforts
- Electric Vehicle Readiness Grant
- Green Business Program (Grant from CAGBN)
- Local Government Challenge Grant (year 2 of 3)

## UTILITY PARTNERS



800 South Victoria Avenue  
Ventura, CA 93009  
(805) 654-3874  
[www.vcenergy.org](http://www.vcenergy.org)



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 17**

**Subject:** 2019 Board Meeting Dates

**Date:** Thursday, March 21, 2019

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**Requested Action:**

1. Approve

**Attachments:**

1. Recommended Schedule
- 

Thursday, January 17, 2019

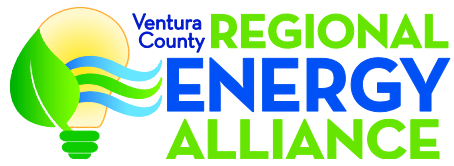
Thursday, March 21, 2019

Thursday, May 16, 2019

Thursday, July 18, 2019

Thursday, September 19, 2019

Thursday, November 21, 2019



**Ventura County Regional Energy Alliance  
Board of Directors**

**Item 18**

**Subject:** Program Update

**Date:** Thursday, March 21, 2019

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**Requested Action:**

1. Receive and File

**Attachments:**

1. None
-