

Ventura County Regional Energy Alliance

Annual Financial Report

For the Year Ended June 30, 2010

Ventura County Regional Energy Alliance

Annual Financial Report

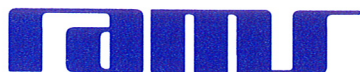
For the Year Ended June 30, 2010

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Financial Section

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Members of the Board
Ventura County Regional Energy Alliance
Ventura, California

Independent Auditors' Report

We have audited the accompanying financial statements of the governmental activities and the major fund of the Ventura County Regional Energy Alliance (VCREA) as of and for the year ended June 30, 2010, which collectively comprise VCREA's basic financial statements as listed in the table of contents. These financial statements are the responsibility of VCREA's management. Our responsibility is to express opinions on these financial statements based on our audit. The prior year summarized comparative information has been derived from VCREA's 2009 financial statements and, in our report dated November 23, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Ventura County Regional Energy Alliance as of June 30, 2010, and the respective changes in financial position thereof, for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

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In accordance with *Government Auditing Standards*, we have also issued a report dated November 9, 2010, on our consideration of VCREA's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 3 through 6 and the budgetary comparison information on page 18 are not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Rogers, Anderson, Malody & Scott, LLP

November 9, 2010

**Ventura County Regional Energy Alliance
Management's Discussion and Analysis
For the Year Ended June 30, 2010**

As management of the Ventura County Regional Energy Alliance (VCREA), we offer readers of VCREA's financial statements this narrative overview and analysis of the financial activities and performance of VCREA for the fiscal year ended June 30, 2010. Please read it in conjunction with additional information that we have furnished in the accompanying basic financial statements, which follow this section.

Financial Highlights

- VCREA's net assets decreased \$70,518 from \$246,884 to \$176,366 as a result of this year's operations.
- Total revenues from all sources decreased by 7.33% or \$47,721, from \$650,690 in 2009 to \$602,969 in 2010 due to a decrease in program revenues related to state grants.
- Total expenses for VCREA's operations decreased by 8.17% or \$59,885, from \$733,372 in 2009 to \$673,487 in 2010 due to a decrease in program expenses related to incentive rebates.

Using This Financial Report

This annual report consists of a series of financial statements. The Statement of Net Assets and the Statement of Activities provide information about the activities and performance of VCREA using accounting methods similar to those used by private sector companies. The Statement of Net Assets includes all of VCREA's investments in resources (assets) and its obligations to creditors (liabilities). It also provides the basis for computing a rate of return, evaluating the capital structure of VCREA and assessing the liquidity and financial flexibility of VCREA. All of the current year's revenues and expenses are accounted for in the Statement of Activities. This statement measures the success of VCREA's operations over the past year and can be used to determine VCREA's profitability and creditworthiness.

Government-wide Financial Statements

Statement of Net Assets and Statement of Activities

One of the most important questions asked about VCREA's finances is, "Is VCREA better off or worse off as a result of this year's activities?" The Statement of Net Assets and the Statement of Activities report information about VCREA in a way that helps answer this question. These statements include all assets and liabilities using the *accrual basis of accounting*, which is similar to the accounting used by most private sector companies and public enterprise agencies. All of the current year's revenues and expenses are taken into account regardless of when the cash is received or paid.

These two statements report VCREA's *net assets* and changes in them. Think of VCREA's net assets – the difference between assets and liabilities – as one way to measure VCREA's financial health, or *financial position*. Over time, *increases or decreases* in VCREA's net assets are one indicator of whether its *financial health* is improving or deteriorating. However, you will need to consider other non-financial factors such as changes in VCREA's grant funding and availability to assess the *overall health* of VCREA.

**Ventura County Regional Energy Alliance
Management's Discussion and Analysis
For the Year Ended June 30, 2010**

Governmental Funds Financial Statements

Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance

Governmental funds are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balance provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the basic financial statements can be found on pages 12 through 17.

Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning VCREA's budgetary information and compliance. Required supplementary information can be found on pages 18 through 19.

Government-wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of VCREA, assets of VCREA exceeded liabilities by \$176,366 as of June 30, 2010.

At the end of fiscal year 2010, VCREA shows a balance in its unrestricted net assets of \$176,366.

**Ventura County Regional Energy Alliance
Management's Discussion and Analysis
For the Year Ended June 30, 2010**

Condensed Statement of Net Assets

	<u>2010</u>	<u>2009</u>	<u>Change</u>
Assets			
Current assets	\$ 227,318	\$ 367,969	\$ (140,651)
Total assets	<u>227,318</u>	<u>367,969</u>	<u>(140,651)</u>
Liabilities			
Current liabilities	50,952	121,085	(70,133)
Total liabilities	<u>50,952</u>	<u>121,085</u>	<u>(70,133)</u>
Net Assets			
Unrestricted	176,366	246,884	(70,518)
Total net assets	<u>\$ 176,366</u>	<u>\$ 246,884</u>	<u>\$ (70,518)</u>

Condensed Statement of Activities

	<u>2010</u>	<u>2009</u>	<u>Change</u>
Expenses:			
Energy program	\$ 673,487	\$ 733,372	\$ (59,885)
Total expenses	<u>673,487</u>	<u>733,372</u>	<u>(59,885)</u>
Program revenues	601,424	647,925	(46,501)
General revenues	1,545	2,765	(1,220)
Total revenues	<u>602,969</u>	<u>650,690</u>	<u>(47,721)</u>
Change in net assets	(70,518)	(82,682)	12,164
Net assets - beginning	<u>246,884</u>	<u>329,566</u>	<u>(82,682)</u>
Net assets - ending	<u>\$ 176,366</u>	<u>\$ 246,884</u>	<u>\$ (70,518)</u>

The statement of activities shows how the government's net assets changed during the fiscal year. In the case of VCREA, net assets decreased by \$70,518 during the fiscal year ended June 30, 2010.

The primary reasons for the decrease in net assets are due to the changes in the energy program and the reduction in staff.

**Ventura County Regional Energy Alliance
Management's Discussion and Analysis
For the Year Ended June 30, 2010**

Governmental Funds Financial Analysis

The focus of VCREA's *governmental funds* is to provide information on near-term inflows, outflows and balances of *spendable* resources. Such information is useful in assessing VCREA's financing requirements. In particular, the *unreserved fund balance* may serve as a useful measure of the government's net resources for spending at times of transition.

As of June 30, 2010, VCREA's General Fund reported a fund balance of \$187,697. The amount of \$187,697 constitutes VCREA's *unreserved undesignated fund balance*, which is available for future expenditures.

General Fund Budgetary Highlights

Certain adjustments to VCREA's adopted 09-10 budget have been made due to the fact that the 2010-2012 Energy Efficiency Program was not finalized until January 1, 2010. The expenditures exceeded the budget by \$75,456 due to the change in the programs scope, goals and conditions of the new program. Actual program revenues were less than the budget by \$(148,794) primarily due to the new grant funding program beginning January 2010. The General Fund budget to actual comparison schedule can be found on page 18.

Requests for Information

VCREA's basic financial statements are designed to present users with a general overview of VCREA's finances and to demonstrate VCREA's accountability. If you have any questions about the report or need additional information regarding the operating or functional activities, please contact VCREA at Ventura County Regional Energy Alliance, 1000 South Hill Road, Suite 230, Ventura, California 93003. Questions regarding VCREA's annual financial statement should be directed to the Ventura Regional Sanitation District, 1001 Partridge Drive, Suite 150, Ventura, California 93003-0704.

Basic Financial Statements

**Ventura County Regional Energy Alliance
Statement of Net Assets
June 30, 2010 (with comparative data for 2009)**

	<u>2010</u>	<u>2009</u>
Assets		
Cash and cash equivalents	\$ 105,230	\$ 243,859
Accounts receivable - grant funding	<u>122,088</u>	<u>124,110</u>
 Total assets	 <u>227,318</u>	 <u>367,969</u>
Liabilities		
Accounts payable and accrued expenses	21,450	13,845
Accrued salaries and wages	18,171	-
Compensated absences	11,331	24,600
Unearned revenue	<u>-</u>	<u>82,640</u>
 Total liabilities	 <u>50,952</u>	 <u>121,085</u>
Net assets		
Unrestricted	<u>176,366</u>	<u>246,884</u>
 Total net assets	 <u><u>\$ 176,366</u></u>	 <u><u>\$ 246,884</u></u>

The accompanying notes are an integral part of these financial statements.

Ventura County Regional Energy Alliance
Statement of Activities
For the Year Ended June 30, 2010 (with comparative data for 2009)

	<u>2010</u>	<u>2009</u>
Program expenses		
Energy rebate program:		
Incentive rebates	\$ 239,462	\$ 308,802
Salaries and benefits	220,922	279,559
Professional services	7,785	53,352
General and administrative	<u>205,318</u>	<u>91,659</u>
Total program expenses	<u>673,487</u>	<u>733,372</u>
Program revenues		
Grant revenue	361,962	462,247
Incentive revenue	<u>239,462</u>	<u>185,678</u>
Total program revenues	<u>601,424</u>	<u>647,925</u>
Net program expense	<u>(72,063)</u>	<u>(85,447)</u>
General revenues		
Investment earnings	791	2,269
Other income	<u>754</u>	<u>496</u>
Total general revenues	<u>1,545</u>	<u>2,765</u>
Change in net assets	(70,518)	(82,682)
Net assets - beginning	<u>246,884</u>	<u>329,566</u>
Net assets - ending	<u><u>\$ 176,366</u></u>	<u><u>\$ 246,884</u></u>

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance
Balance Sheet
Governmental Fund
June 30, 2010**

	<u>General Fund</u>
Assets	
Cash and cash equivalents	\$ 105,230
Accounts receivable - grant funding	122,088
Total assets	<u>\$ 227,318</u>
Liabilities and Fund Balance	
Liabilities:	
Accounts payable and accrued expenses	\$ 21,450
Accrued salaries and wages	18,171
Total liabilities	39,621
Fund Balance:	
Unreserved:	
Undesignated	187,697
Total fund balance	187,697
Total liabilities and fund balance	<u>\$ 227,318</u>
Reconciliation:	
Total fund balance - governmental fund	\$ 187,697
Amounts reported for <i>governmental activities</i> in the statement of net assets are different because:	
Long-term liabilities applicable to VCREA are not due and payable in the current period and accordingly are not reported as governmental fund liabilities	
Compensated absences	(11,331)
Net assets of governmental activities	<u>\$ 176,366</u>

The accompanying notes are an integral part of these financial statements.

Ventura County Regional Energy Alliance
Statement of Revenues, Expenditures and Changes in Fund Balance
Governmental Fund
For the Year Ended June 30, 2010

	<u>General Fund</u>
Revenues	
Grant revenue	\$ 361,962
Incentive revenue	239,462
Investment earnings	791
Other income	754
Total revenues	602,969
Expenditures	
Incentive rebates	239,462
Salaries and benefits	234,191
Professional services	7,785
General and administrative	205,318
Total expenditures	686,756
Net change in fund balance	(83,787)
Fund balance - beginning	271,484
Fund balance - ending	\$ 187,697

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance
Reconciliation of the Statement of Revenues, Expenditures and
Changes in Fund Balance of Governmental Fund to the
Statement of Activities
For the Year Ended June 30, 2010**

Net change in fund balance - total governmental fund \$ (83,787)

Amounts reported for governmental activities in the statement of activities
are different because:

Some expenses reported in the statement of activities do not require
the use of current financial resources and, therefore, are not
reported as expenditures in the governmental funds.

Decrease in compensated absences for the current period 13,269

Change in net assets of governmental activities \$ (70,518)

The accompanying notes are an integral part of these financial statements.

**Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010**

(1) Reporting Entity and Summary of Significant Accounting Policies

A. Organization and Operations of the Reporting Entity

Formed in July 2003, the Ventura County Regional Energy Alliance (VCREA) is a Joint Powers Authority (JPA) composed of public agencies working in collaboration to approach the availability, reliability, conservation and innovative use of energy resources in the Ventura County region. The current JPA consists of the County of Ventura and the cities of Camarillo, Fillmore, Ventura, Oxnard, Santa Paula and Thousand Oaks, along with the special districts of the Ventura County Community College District, the Ventura Regional Sanitation District, the Ventura Unified School District and the Casitas Municipal Water District. Membership may be expanded at any time to include new members with shared interests and powers in common.

Formed as a JPA, each member in VCREA has designated a locally elected public official to serve as a Member of the Board. A Technical Advisory Council, composed of private and public sector representatives, meets regularly and as needed to provide advice and support to the Board of Directors and staff.

B. Basis of Accounting and Measurement Focus

The *basic financial statements* of VCREA are composed of the following:

- Government-wide financial statements
- Fund financial statements
- Notes to the basic financial statements

Financial reporting is based upon all GASB pronouncements, as well as any applicable pronouncements of the Financial Accounting Standards Board (FASB), the Accounting Principles Board (APB), or any Accounting Research Bulletins (ARB) issued on or before November 30, 1989, unless they contradict or conflict with GASB pronouncements.

Government-wide Financial Statements

These statements are presented on an *economic resources* measurement focus and the accrual basis of accounting. Accordingly, all of VCREA's assets and liabilities, including capital assets, are included in the accompanying Statement of Net Assets. The Statement of Activities presents changes in net assets. Under the accrual basis of accounting, revenues are recognized in the period in which the liability is incurred. The Statement of Activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. The types of transactions reported as program revenues for VCREA are to be reported in three categories, if applicable: 1) charges for services, 2) operating grants and contributions, and 3) capital grants and contributions. Charges for services include revenues from customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function. Grants and contributions include revenues restricted to meeting the operational or capital requirements of a particular function. Taxes and other items not properly included among program revenues are reported instead as general revenues.

**Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010**

(1) Reporting Entity and Summary of Significant Accounting Policies, continued

B. Basis of Accounting and Measurement Focus, continued

Governmental Fund Financial Statements

These statements include a Balance Sheet and a Statement of Revenues, Expenditures and Changes in Fund Balances for all major governmental funds. Incorporated into these statements is a schedule to reconcile and explain the differences in net assets as presented in these statements to the net assets presented in the Government-wide Financial Statements. VCREA has presented its General Fund as its major fund in this statement to meet the qualifications of GASB Statement No. 34.

Governmental funds are accounted for on a spending or *current financial resources* measurement focus and the modified accrual basis of accounting. Accordingly, only current assets and liabilities are included on the Balance Sheet. The Statement of Revenues, Expenditures and Changes in Fund Balances presents increases (revenues and other financing sources) and decreases (expenditures and other financing uses) in net current assets. Under the modified accrual basis of accounting, revenues are recognized in the accounting period in which they become measurable and available to finance expenditures of the current period. Accordingly, revenues are recorded when received in cash, except that revenues subject to accrual are recognized when due. The primary sources susceptible to accrual for VCREA are interest earnings, investment revenue, and operating and capital grant revenues. Expenditures are generally recognized under the modified accrual basis of accounting when the related fund liability is incurred.

VCREA reports the following major governmental fund:

General Fund – is the government's primary operating fund. It accounts for all financial resources of VCREA, except those required to be accounted for in another fund when necessary.

C. Assets, Liabilities and Net Assets

1. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported changes in VCREA net assets during the reporting period. Actual results could differ from those estimates.

2. Cash and Cash Equivalents

VCREA considers all highly liquid investments with initial maturities of three months or less to be cash equivalents.

Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010

(1) Reporting Entity and Summary of Significant Accounting Policies, continued

C. Assets, Liabilities and Net Assets, continued

VCREA is a participant in the Ventura County Pooled Investment Fund (VCPIF). The fund is used essentially as a demand deposit account by governmental entities that participate in the Fund. The County of Ventura Treasurer's Office makes all investment decisions for the Fund.

Interest income and realized gains and losses arising from such pooled cash and cash equivalents are apportioned to each participating fund balance on the relationship of the individual fund's average daily cash balances to the aggregate pooled cash and cash equivalents. VCREA's share of pooled cash and cash equivalents is stated at a modified fair-value by the County of Ventura. (See note 2)

3. Compensated Absences

It is VCREA's policy to allow for annual leave accruals at the same rate as they are granted as a County of Ventura employee. Annual leave accruals may be accumulated from year-to-year. Employees are allowed to accumulate, buy back and carry forward their unused annual leave accrual.

4. Net Assets

The financial statements utilize a net assets presentation. Net assets are categorized as follows:

- **Net Investment in Capital Assets** – This component of net assets consists of capital assets, net of accumulated depreciation reduced by any debt outstanding against the acquisition, construction or improvement of those assets.
- **Restricted Net Assets** – This component of net assets consists of constraints placed on net assets use through external constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- **Unrestricted Net Assets** – This component of net assets consists of net assets that do not meet the definition of *restricted* or *net investment in capital assets*.

(2) Cash and Investments

Cash and cash equivalents as of June 30, 2010 consist of the following:

	<u>2010</u>
Deposit held with financial institutions	<u>\$ 105,230</u>
Total	<u><u>\$ 105,230</u></u>

**Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010**

(2) Cash and Investments, continued

Authorized Deposits and Investments

VCREA's investment policy only authorizes investments in the local government investment pools administered by the Ventura County Treasurer – Ventura County Pooled Investment Fund (VCPIF) and financial institutions.

Custodial Credit Risk

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The California Government Code and VCREA's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provision for deposits: The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. VCREA had deposits with a bank in the amount of \$127,518 at June 30, 2010. Bank balances are federally insured up to \$250,000.

The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Code and VCREA's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for investments. With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools.

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. The longer the maturity an investment has, the greater its fair value has sensitivity to changes in market interest rates. VCREA's investment policy does not discuss interest rate risk.

Credit Risk

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

Concentration of Credit Risk

VCREA's investment policy contains no limitations on the amount that can be invested in any one governmental agency or non-governmental issuer.

**Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010**

(3) Employee Benefits and Pension Plan

The County of Ventura has contracted to provide staff to VCREA. As employees of the County of Ventura, they will continue to participate in the cost sharing employer contributory defined benefit pension plan administered by the Ventura County Employees' Retirement Association and other post-employment benefits plan. These benefits are handled by the County of Ventura. Payroll for these employees is processed by the County of Ventura Auditor-Controller's Office payroll section. Total costs of payroll and benefits are reimbursed by VCREA to the County of Ventura throughout the year.

(4) Compensated Absences

Compensated absences comprise unpaid annual leave which is accrued as earned. VCREA's liability for compensated absences is determined annually.

The changes to compensated absences balances at June 30, 2010 were as follows:

Balance 2009	Additions	Deletions	Balance 2010	Due Within One Year
\$ 24,600	\$ 17,865	\$ 31,134	\$ 11,331	\$ 11,331

(5) Commitments

Operating Lease

VCREA previously entered into a sub-lease agreement with the County of Ventura and Arden Realty to rent office space for its administrative offices. On February 1, 2006, VCREA exercised an option to extend the term of the lease to sub-lease the office space from the County of Ventura. The term of the lease ran from February 1, 2006 through January 31, 2009 with monthly rent ranging from \$1,846 to \$1,959. The original lease agreement expired in conjunction with the end of the 2006-2008 Utility Partnership Program contract. Currently, VCREA has entered into a month-to-month lease agreement for their administrative offices at \$2,078 per month.

(6) Excess of Expenditures Over Appropriations

Excess of expenditures over appropriations in individual funds are as follows:

Fund	Expenditures	Appropriations	Excess
General Fund	\$ 686,756	\$ 611,300	\$ (75,456)

Ventura County Regional Energy Alliance
Notes to the Basic Financial Statements
June 30, 2010

(7) Contingencies

Grant Funding

Grant funds received by VCREA are subject to review by the grantor agencies. Such reviews could lead to requests for reimbursements to the grantor agencies for expenditures disallowed under terms of the grant. The management of VCREA believes that such disallowances, if any, would not be significant.

On January 1, 2010, VCREA entered into a contract with California Public Utilities Commission (CPUC) for the funding of the 2010-2012 Energy Efficiency Program contract.

Litigation

In the ordinary course of operations, VCREA is subject to claims and litigation from outside parties. As of June 30, 2010, VCREA believes the ultimate outcome of such matters, if any, will not materially affect its financial condition.

Required Supplementary Information

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**Required Supplementary Information
Ventura County Regional Energy Alliance
Budgetary Comparison Schedule – General Fund
For the Year Ended June 30, 2010**

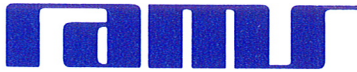
	Original Budget	Final Budget	Actual	Variance with Final Budget
Revenues				
Grant revenue	\$ 478,083	\$ 495,083	\$ 361,962	\$ (133,121)
Incentive revenue	256,680	256,680	239,462	(17,218)
Investment earnings	-	-	791	791
Other income	-	-	754	754
Total revenues	<u>734,763</u>	<u>751,763</u>	<u>602,969</u>	<u>(148,794)</u>
Expenditures				
Incentive rebates	256,680	256,680	239,462	17,218
Salaries and benefits	276,170	276,170	234,191	41,979
Professional services	35,150	33,700	7,785	25,915
General and administrative	<u>36,176</u>	<u>44,750</u>	<u>205,318</u>	<u>(160,568)</u>
Total expenditures	<u>604,176</u>	<u>611,300</u>	<u>686,756</u>	<u>(75,456)</u>
Net change in fund balance	<u>\$ 130,587</u>	<u>\$ 140,463</u>	(83,787)	<u>\$ (224,250)</u>
Fund balance - beginning			<u>271,484</u>	
Fund balance - ending			<u>\$ 187,697</u>	

**Ventura County Regional Energy Alliance
Notes to Required Supplementary Information
For the Year Ended June 30, 2010**

Budget amounts presented in the Required Supplementary Information are prepared on a basis consistent with accounting principles generally accepted in the United States of America.

Report on Internal Control and Compliance

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Members of the Board
Ventura County Regional Energy Alliance
Ventura, California

Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

We have audited the financial statements of the governmental activities and the major fund of the Ventura County Regional Energy Alliance (VCREA), as of and for the year ended June 30, 2010, which collectively comprise VCREA's basic financial statements and have issued our report thereon dated November 9, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered VCREA's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of VCREA's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of VCREA's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

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Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether VCREA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

Rogers, Anderson, Malady & Scott, LLP

November 9, 2010